



OWN A PIECE OF INDIA™

OFFERING A 5+1 SCHEME FROM TATA MUTUAL FUND



TATA RESOURCES & ENERGY FUND

(An Open Ended Resources And Energy Sector Scheme)

NEW FUND OFFER OPENS ON: 04 DECEMBER, 2015

NEW FUND OFFER CLOSES ON: 18 DECEMBER, 2015

Growing Demand For Commodities

Per capita consumption for various commodities in India is much below emerging market peers. Demand growth should be in line with growth in the economy and this space gives a chance to pick small companies which can participate in this growth and grow ahead of the market. For instance a small cement player with a 2 Million Tonnes (MT) cement company 15 years back, has today become a 25 MT capacity player without the use of significant leverage.

Pricing Power Of Domestic Sectors

Domestic sectors like cement have a history of exhibiting pricing discipline and hence pricing power even in tough times. This enables good companies, managers to create immense value for stakeholders. There are a number of large companies possessing advantages of scale and strong financial position to grow with the Indian market.

Being a domestic sector, although there is the typical cyclicity of any commodity sector, large players in the market help selling large quantities in the retail market enable reasonable profitability/ cash flows even in cyclically weak times.

Volatility In Commodity Prices

Global commodities have shown significant volatility in pricing in the last few years based on the impact of the economic cycle, rise of China and behaviour of market participants. This volatility offers opportunity to invest into low cost producers possessing capital discipline who can withstand the pain of lower prices and benefit in the subsequent upturn.

For instance crude prices have ranged between \$35 on the down side to \$140 on the up side in the last 10 years, enabling an investor to profit from this volatility in well managed oil & gas companies.

Growing Retail Market Opportunity

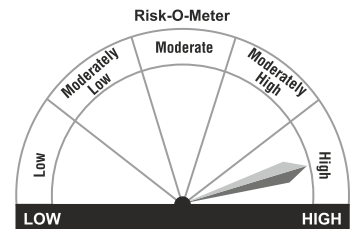
On the retail side, the Indian market offers a number of opportunities in the listed space. These include marketing of lubricants, petroleum products (viz diesel, gasoline), LPG and compressed/ piped natural gas.

These retail markets exhibit the typical characteristics of a consumer market, where there are dominant players with pricing power aided by strong distribution networks. Substantial value creation has happened in this space, and as the market grows into the future, value creation is expected to continue in the future.

This Product is suitable for investors who are seeking* long term capital appreciation and investment in equity/equity related instruments of the companies in

- Resources & Energy sectors in India through Tata Resources & Energy Fund

***Investors should consult their financial advisors if in doubt about whether the product is suitable for them.**



Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

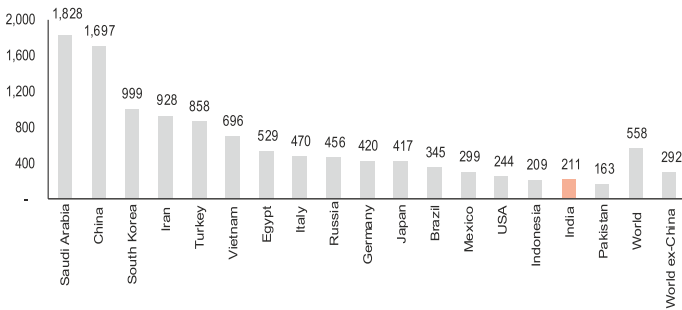
Growing Demand For Commodities

Per capita consumption across commodities is low versus Asian and developed markets.

For instance cement per capita demand in India is 194 kg versus 1697 kg for China and 420 kg for Germany highlighting the gap in infrastructure and housing in India and the consequent opportunity.

India's per capita cement consumption is low compared to developing and developed nations.

Per capital cement consumption across various countries (Kgs)

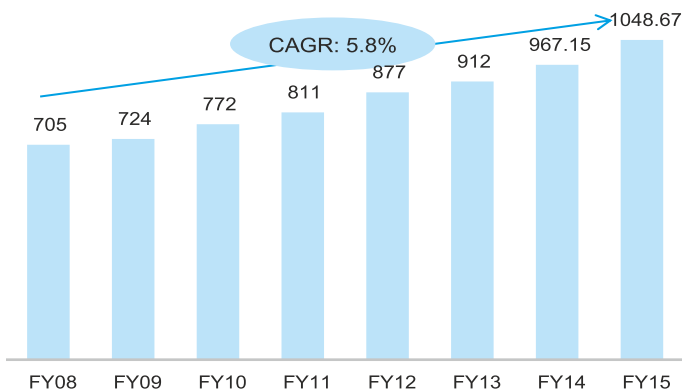


Source: Kotak Institutional Equities (KIE), Cement Report / August 2015

Demand drivers

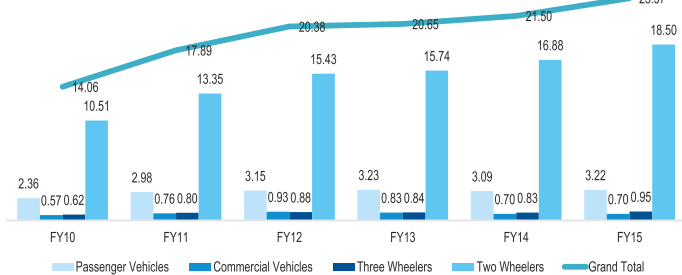
Power generation, automobile, infrastructure, housing shortage are the key demand drivers

Power generation in India (in TWh)



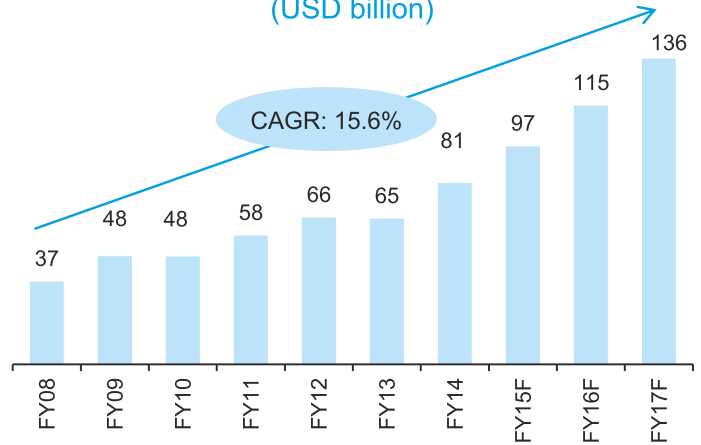
Source: India Brand Equity Foundation (IBEF) Metals & Mining

Total production of automobiles in India (million units)



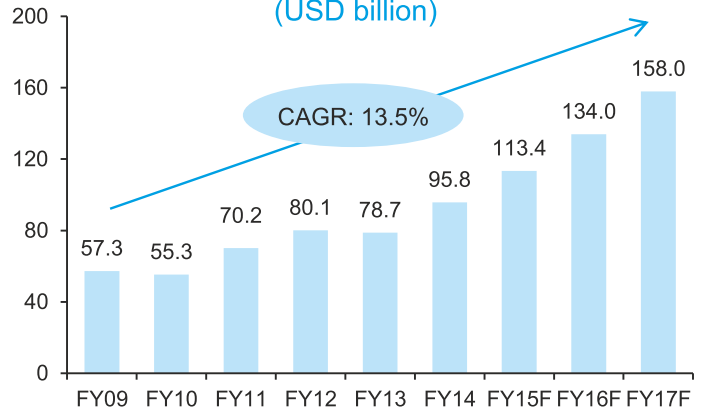
Source: IBEF Metals & Mining

India's expanding infrastructure industry (USD billion)



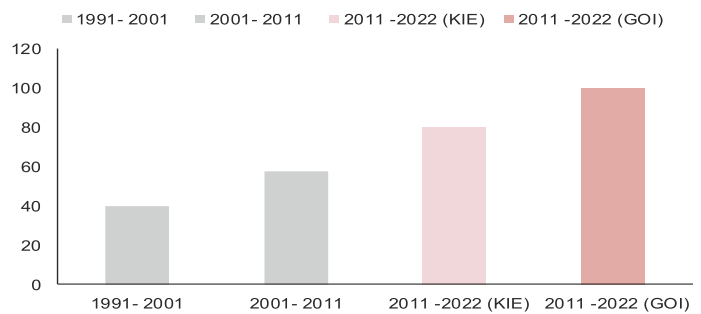
Source: IBEF Metals & Mining. F denotes forecast.

Residential and non-residential building industry (USD billion)



Source: IBEF Metals & Mining. F denotes forecast.

Accelerated new house construction and urbanization to be strong trigger Actual new houses built between 2001-2011 as per census data and projections for 2022, (mn)



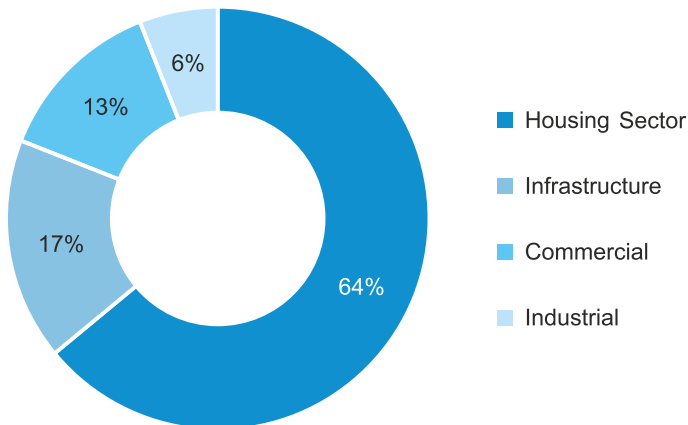
Source: Kotak Institutional Equities (KIE), Government of India (GOI)

Cement industry dynamics attractive

- Huge capital investments required pose a strong entry barrier for new entrants, as new capacity comes at a substantially higher cost versus incumbents.
- Substantial concentration among the top players lend pricing power to the sector, resulting in attractive return on investments for the large incumbents.

- Housing (64%), infrastructure (17%) are the key demand drivers, and governments thrust on both these sectors is expected to drive cement demand growth.

Major cement demand drivers (FY15)



Source: IBEF cement

Ferrous, non-ferrous metals dynamics global

- Global dynamics of demand and supply drive the pricing for ferrous and non-ferrous metals.
- Given below is the global demand supply dynamics of aluminium, where the role of China as a big consumer as well as producer becomes clear.

Demand and supply trends, December year-ends, 2005-15E ('000 tons)

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015E
Total World smelting capacity	36,624	38,456	41,434	45,039	48,219	52,427	54,323	58,242	62,283	66,350	69,960
Total World smelting production	32,677	33,962	38,146	40,151	37,672	41,966	45,663	47,718	50,138	53,942	57,422
Average capacity utilisation (%)	89.2	88.3	92.1	89.1	78.1	80.0	84.1	81.9	80.5	81.3	82.1
o/w China	8,508	9,362	12,601	13,715	17,046	19,274	22,000	24,453	28,108	31,200	
World Ex-China	24,168	24,600	25,546	26,436	23,957	24,920	26,389	25,717	25,685	25,834	26,222
China growth (%)	26.3	10.0	34.6	8.8	(0.0)	24.3	13.1	14.1	11.1	14.9	11.0
World Ex-China growth (%)	4.0	1.8	3.8	3.5	(9.4)	4.0	5.9	(2.5)	(0.1)	0.6	1.5
Total World consumption	32,682	34,546	38,031	37,456	34,426	41,037	45,037	47,300	50,028	53,677	56,632
o/w China	7,858	8,790	12,098	12,624	14,003	16,911	19,458	21,479	23,904	26,864	29,282
World Ex-China	24,824	25,756	25,934	24,833	20,423	24,126	25,579	25,820	26,123	26,813	27,349
China growth (%)	27.7	11.9	37.6	4.3	10.9	20.8	15.1	10.4	11.3	12.4	9.0
World Ex-China growth (%)	1.8	3.8	0.7	(4.2)	(17.8)	18.1	6.0	0.9	1.2	2.6	2.0
Growth in consumption (%)	7.0	5.7	10.1	(1.5)	(8.1)	19.2	9.7	5.0	5.8	7.3	5.5
Surplus/(Deficit)	(5)	(584)	115	2,695	3,247	929	626	418	110	265	790

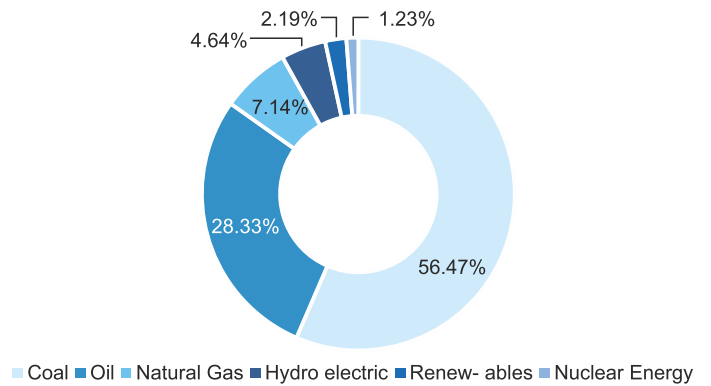
Source: CRU, Kotak Institutional Equities estimates, Metals Report / October 2015

Oil & gas

- State owned cos dominate the oil & gas sector in India.
- India is the third largest energy consumer in 2015.

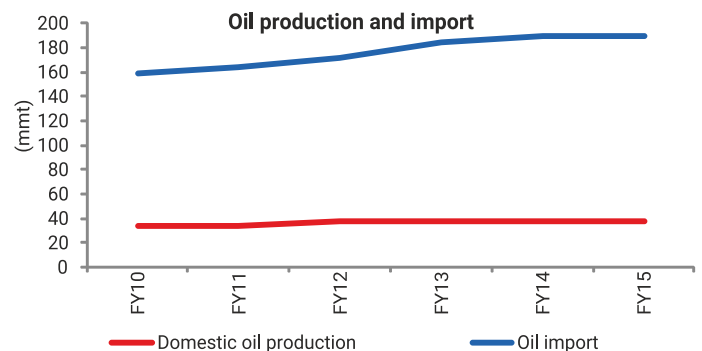
Disclaimer: Data / Views given in this document are based on the information obtained from various sources. There is no assurance that the Resources and Energy sector will perform as per the expectations/projections given. Uncertain future events may have an adverse impact on the Resources and Energy sector.

Energy consumption pattern in 2014



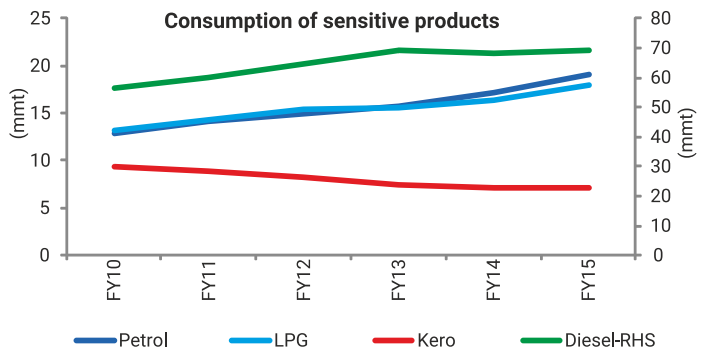
Source: IBEF Oil & Gas

- India is a large net importer of oil & natural gas, presenting opportunities in the LNG import space, gas trading space and so on.



Source: Elara excel

- India's fuel demand has been growing in line with automobile demand/ economic growth presenting growth opportunities for oil PSUs present in the oil & gas marketing space



Source: Elara excel

Distributed by:

OWN A PIECE OF INDIA™

OFFERING A 5+1 SCHEME FROM TATA MUTUAL FUND



TATA BANKING & FINANCIAL SERVICES FUND

(An Open Ended Banking & Financial Services Sector Scheme)



TATA INDIA CONSUMER FUND

(An Open Ended Consumption Oriented Sector Scheme)



TATA DIGITAL INDIA FUND

(An Open Ended Information Technology Sector Scheme)



TATA INDIA PHARMA & HEALTHCARE FUND

(An Open Ended Pharma And Healthcare Services Sector Scheme)



TATA RESOURCES & ENERGY FUND

(An Open Ended Resources And Energy Sector Scheme)



TATA INFRASTRUCTURE FUND#

(An Open Ended Equity Scheme)

**NEW FUND OFFER OPENS ON:
04 DECEMBER, 2015**

**NEW FUND OFFER CLOSES ON:
18 DECEMBER, 2015**

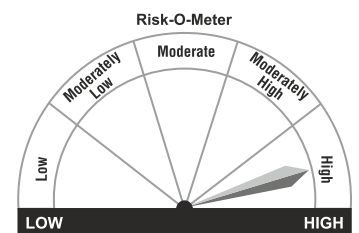
**#EXISTING SCHEME AVAILABLE FOR SUBSCRIPTION
ON ALL BUSINESS DAYS AT NAV BASED PRICE**

TATA
mutual
fund

These Products are suitable for investors who are seeking* long term capital appreciation and investment in equity/equity related instruments of the companies in

- Banking and Financial Services sector in India through Tata Banking & Financial Services Fund
- Consumption Oriented sectors in India through Tata India Consumer Fund
- Information Technology sector in India through Tata Digital India Fund
- Pharma & Healthcare sectors in India through Tata India Pharma & Healthcare Fund
- Resources & Energy sectors in India through Tata Resources & Energy Fund
- Infrastructure sector in India through Tata Infrastructure Fund

*Investors should consult their financial advisors if in doubt about whether the product is suitable for them.



Investors understand that their principal will be at High risk



www.ownapieceofindia.co.in

Mutual Fund investments are subject to market risks,
read all scheme related documents carefully.