

### **KEY INFORMATION MEMORANDUM**

Motilal Oswal MOSt Focused Dynamic Equity Fund (MOSt Focused Dynamic Equity)
(An open ended equity scheme)

This product is suitable for investors who are seeking\*

- · Long term capital appreciation
- Investment in equity, derivatives and debt instruments



\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Offer for face value of Rs. 10/- per unit for cash during the New Fund Offer Period and at NAV based prices during Continuous Offer

New Fund Offer Opens on: 6th September, 2016 New Fund Offer Closes on: 20th September, 2016

Scheme re-opens for continuous sale and repurchase within 5 Business Days from the date of allotment

Name of Mutual Fund	Motilal Oswal Mutual Fund				
Name and Address of Asset Management Company (AMC)	Motilal Oswal Asset Management Company Limited <u>Registered and Corporate Office Address:</u> 10 <sup>th</sup> Floor, Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai – 400025  CIN: U67120MH2008PLC188186				
Name and Address of Trustee Company	Motilal Oswal Trustee Company Limited <u>Registered and Corporate Office Address:</u> 10th Floor, Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai – 400025  CIN: U93090MH2008PLC188187				
Website	www.motilaloswalmf.com and www.mostshares.com				

This Key Information Memorandum (KIM) sets forth the information, which a prospective investor ought to know before investing. For further details of the scheme/Mutual Fund, due diligence certificate by the AMC, Key Personnel, investors' rights & services, risk factors, penalties & pending litigations etc. investors should, before investment, refer to the Scheme Information Document and Statement of Additional Information available free of cost at any of the Investor Service Centres or distributors or from the website <a href="https://www.mostshares.com">www.mostshares.com</a>.

The Scheme particulars have been prepared in accordance with Securities and Exchange Board of India (Mutual Funds) Regulations, 1996, as amended till date, and filed with Securities and Exchange Board of India (SEBI). The units being offered for public subscription have not been approved or disapproved by SEBI, nor has SEBI certified the accuracy or adequacy of this KIM.

This KIM is dated August 23, 2016.

### **INVESTMENT OBJECTIVE**

The investment objective is to generate long term capital appreciation by investing in equity and equity related instruments including equity derivatives as well as debt instruments.

However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.

### **ASSET ALLOCATION**

The asset allocation pattern of the Scheme would be as follows:

Instruments		Allocations al assets)	Risk Profile				
	Minimum	Maximum	High/Medium/Low				
Equity & equity related instruments	65	100	High				
Equity Derivatives	0	35	Low to Medium				
Debt Instruments, Money Market Instruments, G-Secs, Cash and Cash at call, etc.	0	35	Low to Medium				

Money Market Instruments include CMBs, T-Bills, and Government securities with an unexpired maturity upto one year, CBLOs & Repo/ Reverse Repo.

In the Scheme, the net long only equity exposure shall be a minimum of 30% of the portfolio value. The Scheme may invest in derivative strategies from time to time as permitted by SEBI/RBI. The Scheme may take derivatives position upto 35% of the portfolio value. The Scheme shall not write options or purchase instruments with embedded written options. The cumulative gross exposure through equity, debt and derivative positions should not exceed 100% of the net assets of the scheme.

The Scheme may engage in securities lending upto 20% of total Net Assets of the Scheme and would limit its maximum single party exposure to the extent of 5% of the total net assets at the time of lending.

The Scheme shall not invest in Credit Default Swaps (CDS). The Scheme will not invest in foreign securities, securitized debt, corporate debt repo and corporate reverse repo. The scheme shall not undertake short selling.

### **INVESTMENT STRATEGY**

In the Scheme, the core long only equity exposure shall be a minimum of 30% of the portfolio value. Long only equity exposure means exposure to equity shares alone without a corresponding equity derivative exposure.

The Fund will use Motilal Oswal Value Index (MOVI) as an indicator for the asset allocation between Equities, Arbitrage, Derivatives strategies and Debt. The asset allocation shall be reviewed twice a month and the rebalancing will be conducted on 15th of every month and a day prior to derivative expiry day on the Exchange (if the above days are a non-business day, the previous business day shall be considered for rebalancing). However, there may be additional rebalances at the discretion of the Fund manager. However the rebalancing will always be based on the MOVI levels.

The MOVI helps gauge attractiveness of the equity market. The MOVI is calculated taking into account Price to Earnings (P/E), Price to Book (P/B) and Dividend Yield of the Nifty 50 Index. The MOVI is calculated on 30 Daily Moving Average of the above parameters. A low MOVI level indicates that the market valuation appears to be cheap and one may allocate a higher percentage of their investments to Equity as an asset class. A high MOVI level indicates that the market valuation appears to be expensive and that one may reduce their equity allocation.

The equity allocation based on the MOVI levels is as below:

MOVI L	MOVI Levels						
Less that	n 70	100%					
70	<80	90%					
80	<90	80%					
90	<100	70%					
100	<110	55%					
110	<120	40%					
120	120 <130						
130 or a	bove	0%					

India Index Services & Products Ltd. (IISL) is the calculating agent of NIFTY MOVI. IISL shall calculate, compile, maintain and provide NIFTY MOVI values to Motilal Oswal Asset Management Company Ltd. NIFTY MOVI values will be published on the MOAMC website on a daily basis.

Any change in methodology of MOVI would be construed as change in Investment Strategy and will be carried out by obtaining prior consent of the Board of Trustees of Motilal Oswal Trustee Company Limited, the Trustees to Motilal Oswal Mutual Fund and the same shall be informed to the Investors.

Equity Investment: The Fund shall follow an active investment style using bottom-up stock picking based on the 'Buy Right: Sit Tight' investment philosophy. The Fund managers shall identify and invest in shares of businesses run by high quality management & having sustainable and scalable business models thus using QGLP (Quality, Growth, Longevity & Price) as the key evaluation parameters. The businesses should have strong earnings growth prospects and be available at reasonable valuations.

The Fund Portfolio shall comprise of high conviction stock ideas from across marketcapitalization levels/sectors. The portfolio stocks may be potentially concentrated in a few market capitalization levels/sectors which are expected to do well and have lower downside risk

<u>Debt:</u> The Fund shall invest in various types of permitted Debt Instruments including Government Securities, Corporate Debt, Other debt instruments and Money Market Instruments of various maturities and ratings with the objective of providing liquidity and achieving optimal returns.

<u>Arbitrage and Derivative Strategies:</u> The Fund shall undertake Cash/Futures Arbitrage to take advantage of the volatile situation in the market. The Fund may use Derivative including Index Futures, Stock Futures, Index Options and Stock Options etc.

Following depicts more clarity on MOVI based Scheme allocation.

		Equity Exposure	Scheme Allocations								
MOVI	Levels	as per MOVI	Equity	Equity Arbitrage	Debt Instruments						
Less t	han 70	100%	100%	0%	0%						
70	<80	90%	90%	0%	10%						
80	<90	80%	80%	0%	20%						
90	<100	70%	70%	0%	30%						
100	<110	55%	55%	10%	35%						
110	<120	40%	40%	25%	35%						
120	<130	25% 30%		35%	35%						
130 or	above	0%	30%	35%	35%						

Scenario 1 - Let's assume the MOVI is at 60 which means it falls in the range of 100% equity allocation. Therefore, the fund manager in the above case will take upto 100% long only equity exposure.

Scenario 2 - Let's assume the MOVI level is at 100 which means it falls in the range of 55% equity allocation. Therefore, the fund manager in the above case will take 55% long only equity exposure and minimum 10% in arbitrage opportunity. The balance upto 35% will be invested in debt instruments.

Scenario 3 - Let's assume the MOVI level is at 120 which means it falls in the range of 25% equity allocation. Therefore, the fund manager in the above case will take 30% long only equity exposure and minimum 35% in arbitrage opportunity. The balance upto 35% will be invested in debt instruments.

Scenario 4 - Let's assume the MOVI level is at 150 which means it falls in the range of 0% equity allocation. Therefore, the fund manager in the above case will take 30% long only equity exposure and minimum 35% in arbitrage opportunity. The balance upto 35% will be invested in debt instruments.

In the periods where the MOVI levels indicates a 100% equity allocation, the exposure of the scheme in equity and equity related instruments will increase upto 100%. However, if the MOVI levels reflect high valuation, the Scheme will restrict its investment in equity to 30% and shall take arbitrage positions to the extent of 35% of the portfolio, therefore resulting into an equity category exposure of 65%. In such a scenario the balance will be invested into debt market instruments.

While making investment decisions, besides other factors, the impact of the prevailing economic environment over the medium to long term prospects of the companies will also be taken into

consideration. The AMC will endeavour to meet the investment objective of the Scheme while maintaining a balance between safety, liquidity and return on investments.

### **RISK PROFILE OF THE SCHEME**

Mutual Fund units involve risks including the possible loss of principal. Please read Scheme Information Document (SID) carefully for details on risk factors before investment. Scheme Specific Risk factors are summarized below:

### • Risks associated with investing in Equities

Equity and Equity related instruments on account of its volatile nature are subject to price fluctuations on daily basis. The volatility in the value of the equity and equity related instruments is due to various micro and macro economic factors affecting the securities markets. This may have adverse impact on individual securities/sector and consequently on the NAV of Scheme. The inability of the Scheme to make intended securities purchases due to settlement problems could cause the Scheme to miss certain investment opportunities as in certain cases, settlement periods may be extended significantly by unforeseen circumstances. Similarly, the inability to sell securities held in the Scheme portfolio may result, at times, in potential losses to the Scheme, should there be a subsequently decline in the value of the securities held in the Schemes portfolio.

The Scheme may find itself invested in unlisted securities either by choice or due to external events or corporate actions. This may increase the risk of the portfolio as these unlisted securities are inherently illiquid in nature and carry larger liquidity risk as compared to the listed securities or those that offer other exit options to the investors.

### Market Risk

The Scheme's NAV will react to stock market movements. The value of investments in the scheme may go down over a short or long period due to fluctuations in Scheme's NAV in response to factors such as performance of companies whose stock comprises the underlying portfolio, economic and political developments, changes in interest rates, inflation and other monetary factors causing movement in prices of underlining investments.

### Asset Class Risk

The returns from the types of securities in which the Scheme invests may under perform from the various general securities markets or different asset classes. Different types of securities tend to go through cycles of out-performance and under-performance in comparison with the general securities markets.

### Interest Rate Risk

Changes in interest rates will affect the Scheme's Net Asset Value. The prices of securities usually increase as interest rates decline and usually decrease as interest rates rise. The extent of fall or rise in the prices is guided by duration, which is a function of the existing coupon, days to maturity and increase or decrease in the level of interest rate. The new level of interest rate is determined by the rate at which the government raises new money and/or the price levels at which the market is already dealing in existing securities. Prices of long-term securities generally fluctuate more in response to interest rate changes than short-term securities. The price risk is low in the case of the floating rate or inflation-linked bonds. The price risk does not exist if the investment is made under a repo agreement. Debt markets, especially in developing markets like India, can be volatile leading to the possibility of price movements up or down in fixed income securities and thereby to possible movements in the NAV

### Credit Risk

Credit Risk means that the issuer of a security may default on interest payments or even paying back the principal amount on maturity (i.e. the issuer may be unable to make timely principal and interest payments on the security). Even where no default occurs, the prices of security may go down because the credit rating of an issuer goes down. It must be, however, noted that where the Scheme has invested in Government securities, there is no risk to that extent

### Liquidity or Marketability Risk

This refers to the ease at which a security can be sold at or near its true value. The primary measure of liquidity risk is the spread between the bid price and the offer price quoted by a dealer. Liquidity risk is characteristic of the Indian fixed income market. Trading Volumes, settlement periods and transfer procedures may restrict the liquidity of the investments made by the Scheme. Different segments of the Indian financial markets have different settlement periods and such period may be extended significantly by unforeseen circumstances leading to delays in receipt of proceeds from sale of securities. As liquidity of the investments made by the Scheme could, at times, be restricted by trading volumes and settlement periods, the time taken by the Fund for redemption of units may be significant in the event of an inordinately large number of redemption requests or restructuring of the Scheme.

### Risk associated with MOVI

The Scheme shall invest a portion of its assets into equity and debt securities based on Motilal Oswal Value Index (MOVI) levels. Hence, the risk associated with the calculation of MOVI and allocations based on MOVI would be applicable to the Scheme. The allocations as per MOVI shall vary due to market conditions. These allocations based on MOVI level may not outperform a fully invested equity portfolio.

### • Right to Limit Redemptions

The Trustee, in the general interest of the Unitholders of the Scheme offered under this SID and keeping in view of unforeseen circumstances/unusual market conditions, may limit the total number of Units which can be redeemed on any Business Day. This could also happen in the event of receipt of inordinately large number of redemption requests or a restructuring of a Scheme portfolio

### · Risks associated with Investing in Derivatives

Derivative products are leveraged instruments and can provide disproportionate gains as well as disproportionate losses to the investor. Even a small price movement in the underlying security could have an impact on their value and consequently, on the NAV of the Units of the Scheme. Execution of such strategies depends upon the ability of the fund manager to identify such opportunities. Identification and execution of the strategies to be pursued by the fund manager involve uncertainty and decision of the fund manager may not always be profitable. No assurance can be given that the fund manager will be able to identify or execute such strategies.

Derivative products are specialized instruments that require investment techniques and risk analysis different from those associated with stocks. The use of a derivative requires an understanding not only of the underlying instrument but of the derivative itself. Derivatives require the maintenance of adequate controls to monitor the transactions entered into, the ability to assess the risk that a derivative adds to the portfolio and the ability to forecast price or interest rate movements correctly. There is a possibility that a loss may be sustained by the portfolio as a result of the failure of another party (usually referred to as the "counterparty") to comply with the terms of the derivatives contract. Other risks in using derivatives include the risk of mis-pricing or improper valuation of derivatives and the inability of derivatives to correlate perfectly with underlying assets, rates and indices, illiquidity risk whereby the Scheme may not be able to sell or purchase derivative quickly enough at a fair price. The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities and other traditional investments.

### · Risk associated with Securities Lending

Securities Lending is a lending of securities through an approved intermediary to a borrower under an agreement for a specified period with the condition that the borrower will return equivalent securities of the same type or class at the end of the specified period along with the corporate benefits accruing on the securities borrowed.

In case the Scheme undertakes securities lending as prescribed in the Regulations, it may, at times be exposed to counter party risk and other risks associated with the securities lending. Unitholders of the Scheme should note that there are risks inherent to securities lending, including the risk of failure of the other party, in this case the approved intermediary, to comply with the terms of the agreement entered into between the lender of securities i.e. the Scheme and the approved intermediary. Such failure can result in the possible loss of rights to the collateral put up by the borrower of the securities, the inability of the approved intermediary to return the securities deposited by the lender and the possible loss of any corporate benefits accruing to the lender from the securities deposited with the approved intermediary. The Fund may not be able to sell such lent securities and this can lead to temporary illiquidity.

### **PLANS AND OPTIONS**

Each Scheme has two Plans:

- (i) Regular Plan and
- (ii) Direct Plan

Regular Plan is for Investors who purchase/subscribe units in a Scheme through any Distributor (AMFI Registered Distributor/ARN Holder).

Direct Plan is for investors who purchase/subscribe units in a Scheme directly with the Fund and is not routed through a Distributor (AMFI Registered Distributor/ARN Holder). Direct Plan will have a lower expense ratio excluding distribution expenses, commission for distribution of Units etc.

Each Plan offers the following Options:

- (a) Growth Option
- (b) Dividend Option (with Payout and Re-investment facility)

Under the Dividend Payout and Re-investment facility:

- (i) Quarterly Dividend frequency the Scheme shall endeavor to declare dividend on a quarterly hasis
- (ii) Annual Dividend frequency the Scheme shall endeavor to declare dividend on an annual basis

Further, under Dividend Option, the Fund will endeavor to declare dividends from time to time depending on the availability of distributable surplus.

Note: If dividend payable under the dividend payout option is equal to or less than Rs. 500/-, then it would be compulsorily re-invested in the option of the Scheme.

The AMC reserves the right to introduce further Plans / Options as and when deemed fit.

### **DEFAULT PLAN/OPTION**

Investors subscribing Units under Direct Plan of a Scheme should indicate "Direct Plan" against the Scheme name in the application form. Investors should also mention "Direct" in the ARN column of the application form. The table showing various scenarios for treatmentof application under "Direct/Regular" Plan is as follows:

Scenario	Broker Code mentioned by the investor	Plan mentioned by the investor	Default Plan to be captured
1	Not mentioned	Not mentioned	Direct
2	Not mentioned	Direct	Direct
3	Not mentioned	Regular	Direct
4	Mentioned	Direct	Direct
5	Direct	Not Mentioned	Direct

Scenario	Broker Code mentioned by the investor	Plan mentioned by the investor	Default Plan to be captured
6	Direct	Regular	Direct
7	Mentioned	Regular	Regular
8	Mentioned	Not Mentioned	Regular

In cases of wrong/ invalid/ incomplete ARN code mentioned on the application form, the application will be processed under Regular Plan. The AMC shall contact and obtain the correct ARN code within 30 calendar days of the receipt of application form from the investor/ distributor. In case, the correct code is not received within 30 calendar days, the AMC shall reprocess the transaction under Direct Plan from the date of application without any exit load, if applicable.

If the investor does not clearly specify the choice of option at the time of investing, it will be deemed that the investor has opted for Growth option and in case he does not specify payout/ re-investment under Dividend option, it will be deemed to be dividend re-investment. In case the frequency is not mentioned under the Dividend option, it will be deemed to be annual dividend.

### **APPLICABLE NAV**

For subscriptions / purchases / switch- ins for an amount less than Rs. 2,00,000 (Rs. Two lakh only)

For Purchases including switch-ins:

- i) In respect of valid applications received by 3.00 p.m. by the Fund along with a local cheque or a demand draft payable at par at the Official Point(s) of Acceptance where the application is received, the closing NAV of the day on which application is received shall be applicable.
- ii) In respect of valid applications received after 3.00 p.m. by the Fund along with a local cheque or a demand draft payable at par at the Official Point(s) of Acceptance where the application is received, the closing NAV of the following Business Day shall be applicable.
- iii)In respect of valid applications with an outstation cheques or demand drafts not payable at par at the Official Points of Acceptance where the application is received, the closing NAV of day on which the cheque or demand draft is credited shall be applicable.

For subscriptions / purchases / switch- ins amount equal to or greater than Rs. 2,00,000 (Rs. Two lakh only)

- i) In respect of valid applications received for an amount equal to or more than Rs. 2 lakh upto 3.00 p.m. at the Official Point(s) of Acceptance and where the funds for the entire amount of subscription / purchase/switch-ins as per the application are credited to the bank account of the Scheme before the cut-off time i.e. available for utilization before the cut-off time- the closing NAV of the day shall be applicable.
- ii) In respect of valid applications received for an amount equal to or more than Rs. 2 lakh after 3.00 p.m. at the Official Point(s) of Acceptance and where the funds for the entire amount of subscription / purchase as per the application are credited to the bank account of the Scheme before the cut-off time of the next Business Day i.e. available for utilization before the cut-off time of the next Business Day - the closing NAV of the next Business Day shall be applicable.
- iii)Irrespective of the time of receipt of applications for an amount equal to or more than Rs. 2 lakh at the Official Point(s) of Acceptance, where the funds for the entire amount of subscription/purchase/ switch-ins as per the application are credited to the bank account of the Scheme before the cut-off time on any subsequent Business Day i.e. available for utilization before the cut-off time on any subsequent Business Day the closing NAV of such subsequent Business Day shall be applicable.

It is clarified that all multiple applications for investment at the Unit holders' PAN and holding pattern level in a Scheme (irrespective of amount or the plan/option/sub-option) received on the same Business Day, will be aggregated to ascertain whether the total amount equals to Rs. 2 lakh or more and to determine the applicable Net Asset Value. Transactions in the name of minor received through guardian will not be aggregated with the transaction in the name of same guardian. The criteria for aggregation of multiple transactions shall be as decided by the AMC at its sole discretion from time to time.

For Redemption/ Repurchases/Switch out

- i) In respect of valid application accepted at an Official Points of Acceptance as listed in the SAI up to 3 p.m. on a Business Day by the Fund, the closing NAV of that day will be applicable.
- ii) In respect of valid application accepted at an Official Point of Acceptance as listed in the SAI, after 3 p.m. on a Business Day by the Fund, the closing NAV of the next Business Day will be applicable

### MINIMUM APPLICATION AND REDEMPTION AMOUNT

Minimum Application Amount:Rs. 5,000/- and in multiples of Re. 1/- thereafter.

Minimum Additional Amount: Rs. 1,000/- and in multiples of Re. 1/- thereafter.

Systematic Investment Plan (SIP): Minimum installment amount - Rs. 1,000/- (weekly/ fortnightly/monthly frequency) and Rs. 2,000/- (quarterly frequency) and in multiples of Re. 1/- thereafter. The dates for the Auto Debit Facility shall be on the 1st, 7th, 14th, 21st and 28th of every month. In case, the date fixed happens to be a holiday / non-business day, the same shall be affected on the next business day. No Post Dated cheques would be accepted for SIP

**Minimum Redemption Amount:** Rs.1000/- and in multiples of Re.1/- thereafter or account balance, whichever is lower.

### **DESPATCH OF REPURCHASE (REDEMPTION) REQUEST**

Within 10 working days of the receipt of the redemption request at the authorised centre of the Motilal Oswal Mutual Fund.

BENCHMARK INDEX: CRISIL Balanced Fund Index

### **DIVIDEND POLICY**

The Trustees may declare dividend subject to the availability of distributable surplus calculated in accordance with SEBI (Mutual Funds) Regulations, 1996. The actual declaration of dividend and the frequency of distribution will be entirely at the discretion of the Trustees. There is no assurance or guarantee to Unit holders as to the rate of dividend distribution nor that the dividends will be declared regularly, though it is the intention of the Mutual Fund to make regular dividend distribution under the Dividend Plan. The dividend would be paid to the Unitholders whose names appear in the Register of Unitholders as on the record date.

### NAME OF THE FUND MANAGER

<u>For Equity Component:</u> Mr. Taher Badshah <u>For Debt Component:</u> Mr. Abhiroop Mukherjee

### NAME OF TRUSTEE COMPANY

Motilal Oswal Trustee Company Ltd.

### PERFORMANCE OF THE SCHEME

This Scheme is a new scheme and does not have any performance track record.

### **EXPENSES OF THE SCHEME**

(1) Load Structure:

Type of load	Load Chargeable (as %age of NAV)
Entry	Nil
Exit	Nil

### (2) Recurring Expenses:

These are the fees and expenses for operating the Scheme. These expenses include but are not limited to Investment Management and Advisory Fee charged by the AMC, Registrar and Transfer agents' fees & expenses, marketing and selling costs etc.

The AMC has estimated that the following expenses will be charged to the Scheme, as permitted under Regulation 52 of SEBI (MF) Regulations. For the actual current expenses being charged, the investor should refer to the website of the Fund.

stee fee  lit fees  stodian fees  listrar & Transfer Agent Fees  rketing & Selling expense including agents' commission  at related to investor communications  at of fund transfer from location to location  at of providing account statements and dividend/ redemption ques and warrants  at of statutory Advertisements  at towards investor education & awareness (at least 2 bps)  kerage & transaction cost over and above 12 bps and 5 bps for h and derivative market trades respectively  vice tax on expenses other than investment management and isory fees  vice tax on brokerage and transaction cost  er Expenses  kimum total expense ratio (TER) permissible under Regulation (6)  litional expenses for gross new inflows from specified cities	% p.a. of daily Net Assets		
Investment Management and Advisory Fees			
Trustee fee			
Audit fees			
Custodian fees			
Registrar & Transfer Agent Fees			
Marketing & Selling expense including agents' commission			
Cost related to investor communications			
Cost of fund transfer from location to location			
Cost of providing account statements and dividend/ redemption cheques and warrants	Upto 2.50%		
Costs of statutory Advertisements			
Cost towards investor education & awareness (at least 2 bps)			
Brokerage & transaction cost over and above 12 bps and 5 bps for cash and derivative market trades respectively			
Service tax on expenses other than investment management and advisory fees			
Service tax on brokerage and transaction cost			
Other Expenses			
Maximum total expense ratio (TER) permissible under Regulation 52 (6)	Upto 2.50%		
Additional expenses for gross new inflows from specified cities under Regulation 52 (6A)(b)	Upto 0.30%		

The purpose of the above table is to assist the investor in understanding the various costs & expenses that the investor in the Scheme will bear directly or indirectly. These estimates have been made in good faith as per the information available to the AMC and the above expenses (including investment management and advisory fees) are subject to inter-se change and may increase/decrease as per actual and/or any change in the Regulations, as amended from time to time

The TER of the Direct Plan will be lower to the extent of the distribution expenses/commission which is charged in the Regular Plan.

The recurring expenses of the Scheme (excluding additional expenses under regulation 52(6A) (c) and additional distribution expenses for gross inflows from specified cities), as per SEBI Regulations are as follows:

- i) On the first Rs. 100 crores of the daily net assets 2.50%
- ii) On the next Rs. 300 crores of the daily net assets 2.25%
- iii) On the next Rs. 300 crores of the daily net assets 2.00%
- iv) On the balance of the assets 1.75%

In accordance with Regulation 52(6A), the following expenses can be charged in addition to the existing total recurring expenses charged under Regulation 52(6):

 a. brokerage and transaction costs which are incurred for the purpose of execution of trade and is included in the cost of investment, not exceeding 0.12 % in case of cash market transactions and 0.05 % in case of derivatives transactions;

Any payment towards brokerage and transaction costs, over and above the said 12 bps and 5 bps for cash market and derivatives transactions respectively, shall be charged to the Scheme within the total recurring expenses limit specified under Regulation 52 of SEBI Regulations. Any expenditure in excess of the said limit will be borne by the AMC/Trustees/Sponsors.

b. additional expenses upto 30 basis points on daily net assets of the scheme, if the new inflows from such cities as specified by SEBI from time to time are at least: (a) 30% of gross new inflows in the scheme or (b) 15% of the average assets under management (year to date) of the scheme, whichever is higher.

In case, the inflows from such cities is less than the higher of (a) or (b) above, such additional expenses on daily net assets of the scheme will be charged on a proportionate basis.

The expenses charged under this clause shall be utilised for distribution expenses incurred for bringing inflows from such cities

The amount incurred as expenses on account of inflows from such cities so charged shall be credited back to the Scheme in case, the said inflows are redeemed within a period of 1 year from the date of investment.

Currently, SEBI has specified that the above additional expenses may be charged for inflows from beyond 'Top 15 cities.' The top 15 cities shall mean top 15 cities based on Association of Mutual Funds in India (AMFI) data on 'AUM by Geography – Consolidated Data for Mutual Fund Industry' as at the end of the previous financial year.

In addition to expenses under Regulation 52(6) and (6A), AMC may charge service tax on investment and advisory fees, expenses other than investment and advisory fees and brokerage and transaction cost as below:

- 1) Service tax on investment and advisory fees charged to the scheme will be in addition to the maximum limit of TER as prescribed in regulation 52 (6) of the SEBI Regulations.
- 2) Service tax on other than investment and advisory fees, if any, shall be borne by the scheme within the maximum limit of TER as per regulation 52 of the SEBI Regulations.
- 3) Service tax on exit load, if any, will be paid out of the exit load proceeds and exit load net of service tax, if any, shall be credited to the scheme.
- 4) Service tax on brokerage and transaction cost paid for execution of trade, if any, shall be within the limit prescribed under regulation 52 of the SEBI Regulations.

The Direct Plan shall have a lower expense ratio to the extent of distribution expenses, commission, etc and no commission for distribution of Units will be paid / charged under the Direct Plan.

The AMC shall charge the investment management and advisory fees and the total recurring expenses of the Scheme in accordance with the limits prescribed from time to time under the SEBI Regulations. Expenses over and above the prescribed ceiling will be borne by the AMC / Trustee / Sponsor.

The current expense ratios will be updated on the Fund's website, <a href="www.motilaloswalmf.com">www.motilaloswalmf.com</a> within two working days mentioning the effective date of the change.

### WAIVER OF LOAD FOR DIRECT APPLICATIONS

Not Applicable

### TAX TREATMENT FOR THE INVESTORS (UNITHOLDERS)

Investors are advised to refer to the details in the Statement of Additional Information and also independently refer to their tax advisors.

### **DAILY NET ASSET VALUE (NAV) PUBLICATION**

The NAV of the Scheme will be declared on all business days and will be published at least in two daily newspapers. The NAV can also be viewed on the website <a href="www.motilaloswalmf.com">www.motilaloswalmf.com</a> and AMFI website <a href="www.amfiindia.com">www.amfiindia.com</a>.

### FOR INVESTOR GRIEVANCES PLEASE CONTACT

Registrar	Motilal Oswal Mutual Fund
Karvy Computershare Pvt. Ltd.	Mr. Nilesh Chonkar - Investor Relation Officer
Karvy Plaza, H. No. 8-2-596,	10th Floor, Motilal Oswal Tower,
Avenue 4, Street No. 1,	Rahimtullah Sayani Road, Opp. Parel ST Depot,
Banjara Hills, Hyderabad-500034	Prabhadevi, Mumbai – 400 025
Tel No.: 040-23320751/752/753	Tel No.: 1800-200-6626 Fax No.: 022 3089 6884
E-mail ld:motilal.karvy@karvy.com	E-mail Id: mfservice@motilaloswal.com

### UNITHODLERS INFORMATION

Under Regulation 36(4) of SEBI (Mutual Funds) Regulations, 1996, the AMC/RTA is required to send consolidated account statement for each calendar month to all the investors in whose

folio, transaction has taken place during the month. Further, SEBI vide its circular having ref. no. CIR/MRD/DP/31/2014 dated November 12, 2014, in order to enable a single consolidated view of all the investments of an investor in Mutual Fund and securities held in demat form with Depositories, has required Depositories to generate and dispatch a single consolidated account statement for investors having mutual fund investments and holding demat accounts.

In view of the said requirements, the account statements for transactions in units of the Fund by investors will be dispatched to the investors in following manner:

### I) Investors who do not hold Demat Account

Consolidated Account Statements (CAS) based on PAN of the holders, shall be sent by AMC/RTA to investors not holding demat account, for each calendar month within 10th day of the succeeding month to the investors in whose folios, transactions have taken place during that month

CAS shall be sent by AMC/RTA every half yearly (September/ March), on or before 10th day of succeeding month, detailing holding at the end of the six month, to all such investors in whose folios there have been no transactions during that period.

### II) Investors who hold Demat Account

Consolidated Account Statements (CAS) based on PAN of the holders, shall be sent by Depositories to investors holding demat account, for each calendar month within 10th day of the succeeding month to the investors in whose folios, transactions have taken place during that month

CAS shall be sent by Depositories every half yearly (September/March), on or before 10th day of succeeding month, detailing holding at the end of the six month, to all such investors in whose folios and demat accounts there have been no transactions during that period.

In case of demat accounts with nil balance and no transactions in securities and in mutual fund folios, the depository shall send account statement in terms of regulations applicable to the depositories.

CAS sent by Depositories is a statement containing details relating to all financial transactions made by an investor across all mutual funds viz. purchase, redemption, switch, dividend payout, dividend reinvestment, systematic investment plan, systematic withdrawal plan, systematic transfer plan, bonus etc. (including transaction charges paid to the distributor) and transaction in dematerialised securities across demat accounts of the investors and holding at the end of the month.

Following provisions shall be applicable to CAS sent through AMC/RTA and CAS sent through depositories:

- i) Investors are requested to note that for folios which are not included in the CAS, AMC shall henceforth issue monthly account statement to the unit holders, pursuant to any financial transaction in such folios; the monthly statement will be sent on or before 10th day of succeeding month. Such statements shall be sent in physical form if no email id is provided in the folio. In case of a New Fund Offer Period (NFO), the AMC shall send confirmation specifying the number of units allotted to the applicant by way of a physical account statement or an email and/or SMS's to the investor's registered address and/or mobile number not later than five business days from the date of closure of the NFO.
- ii) The statement sent within the time frame mentioned above is provisional and is subject to realisation of payment instrument and/or verification of documents, including the application form, by the RTA/AMC.
- iii)In the event the folio/demat account has more than one registered holder, the first named Unit holder/Account holder shall receive the CAS (AMC/RTA or Depository). For the purpose of CAS (AMC/RTA or Depository), common investors across mutual funds/depositories shall be identified on the basis of PAN. Consolidation shall be based on the common sequence/ order of investors in various folios/demat accounts across mutual funds / demat accounts across depository participants.
- iv)Investors whose folio(s)/demat account(s) are not updated with PAN shall not receive CAS. Investors are therefore requested to ensure that their folio(s)/demat account(s) are updated with PAN.
- v) For Unit Holders who have provided an e-mail address in KYC records, the CAS will be sent by e-mail.
- vi)The Unit Holder may request for a physical account statement by writing to/calling the AMC/ RTA. In case of a specific request received from the unit holders, the AMC/RTA shall provide the account statement to the unit holders within 5 business days from the receipt of such request.
- vii) Account Statements shall not be construed as proof of title and are only computer printed statements indicating the details of transactions under the Schemes during the current finan cial year and giving the closing balance of Units for the information of the Unit Holder.
- viii) Non-transferable Unit Certificates will be sent, if an applicant so desires, within 5 Business Days of the receipt of a request for the certificate. Unit Certificates will not be issued for any

fractional Units entitlement.

- ix) Units held, either in the form of Account Statement or Unit Certificates, are non-transferable. The Trustee reserves the right to make the Units transferable at a later date subject to SEBI (MF) Regulations issued from time to time.
- x) In case an investor has multiple accounts across two Depositories, the depository with whom the account has been opened earlier will be the default Depository.

### For SIP/STP/SWP transactions:

Account Statement for SIP/STP/SWP will be despatched once every quarter ending March, June, September and December within 10 working days of the end of the respective quarter.

A soft copy of the Account Statement shall be mailed to the investors under SIP/STP/SWP to their e-mail address on a monthly basis, if so mandated.

However, the first Account Statement under SIP/STP/SWP shall be issued within 10 working days of the initial investment/transfer.

In case of specific request received from investors, Mutual Funds shall provide the account statement to the investors within 5 working days from the receipt of such request without any charges.

### **Annual Account Statement:**

The Mutual Fund shall provide the Account Statement to the Unitholders who have not transacted during the last six months prior to the date of generation of account statements. The Account Statement shall reflect the latest closing balance and value of the Units prior to the date of generation of the account statement, The account statements in such cases may be generated and issued along with the Portfolio Statement or Annual Report of the Scheme. Alternately, soft copy of the account statements shall be mailed to the investors' e-mail address, instead of physical statement, if so mandated.

Note: If the investor(s) has/have provided his/their email address in the application form or any subsequent communication in any of the folio belonging to the investor(s), Mutual Fund / Asset Management Company reserves the right to use Electronic Mail (email) as a default mode to send various communication which include account statements for transactions done by the investor(s). The investor shall from time to time intimate the Mutual Fund / its Registrar and Transfer Agents about any changes in the email address.

### **Monthly Portfolio Disclosures**

The Mutual Fund shall disclose the portfolio of the Scheme as on the last day of the month on AMC's website (<a href="www.mostshares.com">www.mostshares.com</a> and <a href="www.mostlaloswalmf.com">www.mostlaloswalmf.com</a>) on or before the tenth day of the succeeding month. The Investors will be able to view and download this monthly portfolio from the AMC's website.

### Half yearly Disclosures: Portfolio / Financial Results

The Mutual Fund shall publish a complete statement of the Scheme portfolio within one month from the close of each half year (i.e. 31st March and 30th September), by way of an advertisement at least, in one national English daily and one regional newspaper in the language of the region where the head office of the Mutual Fund is located. The Mutual Fund may opt to send the portfolio to all Unit holders in lieu of the advertisement (if applicable).

The Portfolio Statement will also be displayed on the website of the AMC/Mutual Fund and AMFI. The Mutual Fund shall within one month from the close of each half year, that is on 31st March and on 30th September, host a soft copy of its unaudited financial results on their website.

Further, the Mutual Fund shall within one month from the close of each half year, that is on 31st March and on 30th September, host a soft copy of its unaudited financial results on its website. The mutual fund shall publish an advertisement disclosing the hosting of such financial results on their website, in atleast one English daily newspaper having nationwide circulation and in a newspaper having wide circulation published in the language of the region where the Head Office of the Mutual Fund is situated.

### **Annual Repor**

The Scheme wise Annual Report or an abridged summary thereof shall be mailed/e-mailed to all the Unitholders of the Scheme, not later than four months from the date of closure of relevant financial year i.e. March 31 each year.

The scheme wise Annual Report or an abridged summary thereof shall be sent (i) by e-mail to the Unitholders whose e-mail address is available with the Fund and (ii) in physical copy to the Unitholders whose e-mail address is not available with the Fund and/or those Unitholders who have opted/requested for the same.

Further, the annual report will be available for inspection at the registered office of the AMC and copy shall be made available on specific request. Also, the Scheme wise annual report and an abridged summary thereof shall be displayed on our website <a href="https://www.mostshares.com">www.mostshares.com</a> and on AMFI's website <a href="https://www.amfiindia.com">www.mostshares.com</a> and on AMFI's website of the Fund.

Name of the Scheme	Investment Objective	Asset Allocation	Product Differentiation	Asset Under Management (Rs. In Crores) (As on July 31, 2016)	Number of Folio's (As on July 31, 2016)
Motilal Oswal MOSt Shares M50 ETF (MOSt Shares M50)		95% in the securities constituting	ended exchange traded fund	22.50	4,169
Motilal Oswal MOSt Shares Midcap 100 ETF (MOSt Shares Mid- cap100)	Scheme would be achieved.	95% in the securities constituting	open ended Index exchange trad- ed fund which invests in securi- ties constituting Nifty Free Float	39.75	3,670
Motilal Oswal MOSt Shares NASDAQ-100 ETF (MOSt Shares NASDAQ 100)		95% in the securities constituting	curities which are constituents of NASDAQ-100 Index in the same	66.30	2,939
Motilal Oswal MOSt Fo- cused 25 Fund	The investment objective of the Scheme is to achieve long term capital appreciation by investing in upto 25 companies with long term sustainable competitive advantage and growth potential.  However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	The Scheme would invest at least	equity scheme with an invest-	366.86	24,420
Motilal Oswal MOSt Ultra Short Term Bond Fund	The investment objective of the Scheme is to generate optimal returns consistent with moderate levels of risk and liquidity by investing in debt securities and money market securities.  However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	Instruments including Government Securities, Corporate Debt, Other	The Scheme is an open ended debt Scheme which will invests in debt instruments and money market instruments with average maturity less than or equal to 12	172.02	4,819
Motilal Oswal MOSt Fo- cused Midcap 30 Fund (MOSt Focused Midcap 30)	The investment objective of the Scheme is to achieve long term capital appreciation by investing in a maximum of 30 quality mid-cap companies having long-term competitive advantages and potential for growth.  However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	The Scheme would invest at least 65-100% in Equity and equity related instruments* selected between Top 101st and 200th listed companies by market capitalization and upto 25% in Equity and equity related instruments* beyond the Top 200th listed company and with market capitalization not lower than the smallest company in the Nifty Free Float Midcap 100 Index and balance 10% in Debt, Money Market Instruments, G-Sec, Bonds, Cash and cash equivalents, etc.  *subject to overall limit of 30 companies	equity scheme with investment objective to achieve long term capital appreciation by investing in 65-100% in Equity and equity related instruments* selected between Top 101st and 200th listed companies by market capitalization and upto 25% in Equity and equity related instruments* be-	1237.04	41,674

Name of the Scheme	Investment Objective	Asset Allocation	Product Differentiation	Asset Under Management (Rs. In Crores) (As on July 31, 2016)	Number of Folio's (As on July 31, 2016)
Motilal Oswal MOSt Fo- cused Multicap 35 Fund (MOSt Focused Multicap 35)	The investment objective of the Scheme is to achieve long term capital appreciation by primarily investing in a maximum of 35 equity & equity related instruments across sectors and market-capitalization levels.	100% in Equity and equity related instruments and balance up to	diversified equity scheme which with an objective to achieve long term capital appreciation by investing in securities across	4325.67	107,203
Motilal Oswal MOSt Fo- cused Long Term Fund (MOSt Focused Long Term)	The investment objective of the scheme is to generate long term capital appreciation from a diversified portfolio of predominantly equity and equity related instruments.  However, there can be no assurance or guarantee that the investment	The scheme would invest 80% to 100% in Equity and equity related instruments and balance up to 20% in debt instruments, Money Market Instruments, G-Secs, Cash and cash at call, etc.	equity linked saving scheme with a 3 year lock in with an objective to generate long term capital ap-	172.43	23,607
Motilal Oswal MOSt Fo- cused Dynamic Equity Fund (MOSt Focused Dy- namic Equity)	objective of the Scheme would be achieved.  The investment objective is to generate long term capital appreciation by investing in equity and equity related instruments including equity derivatives as well as debt instruments. However, there can be no assurance or guarantee that the investment objective of the Scheme would be achieved.	The scheme would invest 65% to 100% in Equity and equity related instruments including equity derivatives and balance up to 35% in Debt Instruments, Money Market Instruments, G-Secs, Cash and cash at call, etc.	The scheme shall change its allocation between equity, derivatives and debt, based on MOVI.	Not Applicable*	Not Applicable*

<sup>\*</sup>The scheme is yet to be launched

### **MOTILAL OSWAL MUTUAL FUND**

### • Designated Collection Center

Hyderabad : 201, Lumbini Amrutha Chambers, Near Nagarjuna Circle, Road 3,Banjara Hills, Hyderabad - 500 082

Mumbai : 10th Floor, Motilal Oswal Tower, Rahimtullah Sayani Road, Opp. Parel ST Depot, Prabhadevi, Mumbai - 400025

Mumbai - Fort : 2nd Floor, Queens Mansion, 44, A. K. Naik Marg, Fort, Mumbai - 400001

Pune : Millennium Towers, 5 Floor, Sr. No 885/1/A, Bhandarkar Road, Above Cosmos Bank, Shivaji Nagar, Pune 411004

Ahmedabad : 403, Third Eye Building, Panchwati Cross Roads, Opp. Centre Point, C. G. Road, Ahmedabad-380006

Delhi : 801-815, 8th Floor, Tolstoy House, Tolstoy Marg, Connaught Place, New Delhi - 110001

Chennai : NO: 121/46, Second Floor , Dr.Radhakrishnan Salai, Above "Arvind Store', Opposite to CITI Center, Mylapore , Chennai – 600004

Bangalore : #212, 3rd Floor, Above Hero Honda Show Room, Bellary Road, Palace Orchads, Sadashivnagar, Bangalore- 560 080

Kolkata : 3rd Floor, Constantia Building, 11, Dr. U. N. Bramachari Street, Kolkata - 700 017

### • Investor Service Center

Surat : Office No.2006, Mezzanine Floor, 21St Century Business Centre, Ring Road, Surat-395 002

Jaipur : 301 & 304, 3rd Floor, Luhadia tower ,Ashok Marg, C Scheme, Jaipur - 302001

Lucknow : 710, 7th Floor, Ratan Square, 20-A, Vidhan Sabha Marg, Lucknow – 226001, Uttar Pradesh

Chandigarh : SCO 86 First Floor, Sector - 38C, Chandigarh - 160036(U.T)

### KARVYCOMPUTERSHARE PRIVATELIMITED

Agartala: Bidurkarta Chowmuhani, J N Bari Road, Tripura (West), Agartala-799001, Agra: 1St Floor, Deepak Wasan Plaza, Behind Holiday Inn, Sanjay Place, Agra-282002, Ahmedabad: 201/202 Shail Complex,Opp: Madhusudan House, B/H Girish Cold Drink,Off C G Road, Navrangpura,Ahmedabad-380006, Aimer: 302, 3rd Floor,Aimer Auto Building,Opposite City Power House, Jaipur Road; Aimer-305001, Akola: Yamuna Tarang Complex, Shop No 30, Ground Floor, N.H. No- 06, Murtizapur Road, Opp Radhakrishna Talkies, Akola-444004, Aligarh: 1St Floor, Kumar Plaza, Ramghat Road, Aligarh-202001, Allahabad: Rsa Towers, 2Nd Floor, Above Sony Tv Showroom, 57, S P Marg, Civil Lines, Allahabad-211001, Alleppy: 1st Floor, Jp Towers, Mullackal, Ksrtc Bus Stand, Alleppy-688011, Alwar: 101, Saurabh Tower ,Opp. Uit , Near Bhagat Singh Circle,Road No.2,Alwar-301001, Amaravathi: Shop No. 21, 2nd Floor, Gulshan Tower, Near Panchsheel Talkies, Jaistambh Square, Amaravathi-444601, Ambala: 6349.Nicholson Road, Adiacent Kos Hospitalambala Cant, Ambala-133001. Amritsar: 72-A. Taylor'S Road, Opp Aga Heritage Club, Amritsar-143001. Anand: B-42 Vaibhay Commercial Center, Nr Tys Down Town Shrow Room , Grid Char Rasta , Anand -380001, Ananthapur: #15/149,1St Floor,S R Towers, Subash Road, Opp. To Lalitha Kala Parishad, Anantapur-515001, Ankleshwar: L/2 Keval Shopping Center,Old National Highway,Ankleshwar,Ankleshwar-393002, Asansol: 114/71 G T Road,Near Sony Centre, Bhanga Pachil,Asansol-713303, Aurangabad: Ramkunj Niwas ,Railway Station Road,Near Osmanpura Circle Aurangabad-431005. Azamgarh: 1St Floor. Alkal Building. Opp. Nagaripalika Civil Line. Azamgarh-276001. Balasore: M.S. Das Street. Gopalgaon. Balasore. Orissa. Balasore-756001, Bangalore: 59, Skanda puttanna Road, Basavanagudi, Bangalore-560004, Bankura: Ambika Market Complex (Ground Floor), Nutanganj, Post & Dist Bankura, Bankura-722101, Bareilly: 1St Floor, 165,Civil Linesopp.Hotel Bareilly Palace,Near Railway Station,Bareilly-243001,Barhampore (Wb): Thakur Market Complex, Gorabazar,Post Berhampore Dist Murshidabad,72 No Nayasarak Road, Barhampore (Wb)-742101, Baroda: 203, Corner point, Jetalpur Road, Baroda, Gujarat, Baroda-390007, Begusarai: Near Hotel Diamond Surbhi Complex, O.C. Township Gate, Kapasiya Chowk, Begusarai-851117.Belgaum: Cts No 3939/A2 A1. Above Raymonds Show Room |Beside Harsha Appliances, Club Road, Belgaum - 590001, Bellary: No. 1, Khb Colony, Gandhi Nagar, Bellary-583103, Berhampur (0r): Opp -Divya Nandan Kalyan Mandap,3rd Lane Dharam Nagar,Near Lohiya Motor,Berhampur (Or)-760001,Betul: 107,1St Floor, Hotel Utkarsh , I J. H. College Road ,Betul-460001,Bhagalpur: 2Nd Floor, Chandralok Complex, Ghantaghar, Radha Rani Sinha Road, Bhagalpur-812001, Bharuch: Shop No 147-148, Aditya Complex, Near Kasak Circle, Bharuch-392001, Bhatinda: #2047-A 2Nd Floor, The Mall Road, Above Max New York Life Insurance, Bhatinda-151001, Bhavnagar: Krushna Darshan Complex, Parimal Chowk, Office No. 306-307, 3Rd Floor, Above Jed Blue Show Room, Bhavnagar-364002, Bhilai: Shop No -1, First Floor, Heera Panna Market, Pur Road, Bhilwara-311001, **Bhopal**: Kay Kay Business Centre,133, Zone I, Mp Nagar, Above City Bank, Bhopal-462011, Bhubaneswar: A/181, Back Side Of Shivam Honda Show Room, Saheed Nagar, Bhubaneswar-751007, Bikaner: 70-71, 2Nd Floor | Dr. Chahar Building , Panchsati Circle, Sadul Ganj , Bikaner-334001, Bilaspur: Shop No -225, 226 & 227, 2nd Floor, Narayan Plaza, Link Road, Bilaspur-495001, Bokaro: B-1, 1St Floor, City Centre, Sector-4, Near Sona Chandi Jwellars, Bokaro-827004, Borivali: A-1, Himanshu Building,, Sodawala Lane,, Near Chamunda Circle, Borivali West, Borivali, Mumbai-400091, Burdwan: 63 Gt Road, Halder Complex 1St Floor, Burdwan-713101, Calicut: 2nd Floor Soubhagya Shopping Complex, Arayidath palam, Mavoor Road, Calicut-673004, Chandigarh: Sco-2423-2424, Above Mirchi Restaurent, New Aroma Hotel, First Floor, Sector 22-C, Chandigarh-160022, Chandrapur: Shop No-6 Office No-2,1St Floor Rauts Raghuvanshi Complex, Beside Azad Garden Main Road, Chandrapur-442402, Chennai: F-11, Akshaya Plaza, 1St Floor, 108, Adhithanar Salai, Egmore, Opp To Chief Metropolitan Court, Chennai-600002, Chinsura; J. C. Ghosh Saranu, Bhanga Gara, Chinsurah, Hooghly, Chinsurah-712101, Cochin; Ali Arcade, 1St Floor, Kizhavana Road, Panampilly Nagar, Near Atlantis Junction, Ernakualm-682036, Coimbatore: 3rd Floor, Jaya Enclave, 1057 Avinashi Road, Coimbatore-641018, Cuttack: Opp Dargha Bazar Police station, Dargha Bazar, Po - Buxi Bazar, Cuttack-753001, Dalhousie: 1,R N Mukherjee Road, 2Nd Floor, Room no-226, Kolkata-700001, Darbhanga: Jaya Complex, 2Nd Floor, Above Furniture Planet Donar, Chowk, Darbhanga-846003, Davangere: D.No 376/2, 4th Main, 8th Cross, P. J. Extension, Opp Byadgishettar School, Davangere-577002, Dehradun: Kaulagarh Road, Near Sirmaur Margabove, Reliance Webworld, Dehradun-248001, Deoria: 1St Floor, Shanti niketan, Opp. Zila Panchayat, Civil Lines, Deoria-274001, Dewas: 27 Rmo House, Station Road, Above Maa Chamunda Gaes Agency, Dewas-455001, Dhanbad: 208 New Market 2Nd Floor, Bank More, Dhanbad-826001, Dharwad: 307/9-A 1st Floor, Nagarkar Colony, Elite Business Center, Nagarkar Colony, P B Road, Dharwad-580001, Dhule: Ground Floor Ideal Laundry, Lane No 4,,Khol Galli, Near Muthoot Finance,Opp Bhavasar General Store, Dhule-424001, Dindigul: No: 9 Old No: 4/B, New Agraharam. Palani Road, Dindigul-624001, Durgapur: MWAV-16 Bengal Ambuja, 2Nd Floor City Centre, Distt. Burdwan, Durgapur-16, Durgapur-713216, Eluru: D.No:23B-5-93/1, Savithri Complex, Edaravari Street, Near Dr. Prabhavathi Hospital, R.R.Pet, Eluru-534002, Erode: No: 4, Veerappan Traders Complex, KMY Salai, Sathy Road, Opp. Erode Bus Stand, Erode-638003, Faridabad: A-2B, 3rd Floor, Neelam Bata Road, Peer ki Mazar, Nehru Groundnit, Faridabad-121001, Ferozpur: The Mall Road, Chawla Bulding, 1st Floor, Opp. Centrail Jail, Near Hanuman Mandir, Ferozepur-152002, Gandhidham: 204 2Nd Floor, Bhagwati Chamber, Kutchkala Road, Gandhidham-382007, Gandhinagar: Plot No - 945/2, Sector - 7/C, Opp Pathika, Gandhinagar-382007, Gaya: 1St Floor Lal Bhawan, Tower Chowk, Near Kiran Cinema, Gaya-823001, Ghaziahad: 1St Floor C-7, Lohia Nagar, Ghaziabad-201001, Ghazipur: 2Nd Floor, Shubhra Hotel Complex, Mahaubagh, Ghazipur-233001, Gonda: Shri Market, Sahabgunj, Station Road, Gonda-271001, Gorakhpur: Above V.I.P. House ajdacent, A.D. Girls College, Bank Road, Gorakpur-273001, Gulbarga: Cts No 2913 1St Floor, Asian Towers, Jagath Station Main Road, Next To Adithya Hotel, Gulbarga-585105, Guntur: D No 6-10-27, S rinilayam, Arundelpet, 10/1, Guntur-522002, Gurgaon: Shop No.18, Ground Floor, Sector - 14, Opp. Akd Tower, Near Huda Office, Gurgaon-122001, Guwahati: 1st Floor, Bajrangbali Building, Near Bora Service Station, GS Road, Guwahati-781007, Gwalior: 2nd Floor, Rajeev Plaza, Jayendra Ganj, Lashkar, Gwalior-474009, Haldwani: Above Kapilaz, Sweet House, Opp Lic Building, Pilikothi, KALADHUNGI ROAD, Haldwani-263139, Haridwar: 8, Govind Puri, Opp. LIC - 2, Above Vijay Bank, Main Road, Ranipur More, Haridwar-249401, Hassan: SAS no-212, Ground Floor, Sampige Road 1st cross, Near Hotel Souther Star, K R Puram, Hassan -573201, Hissar: Sco 71, 1st Floor, Red Square Market, Hissar-125001, Hoshiarpur: 1St Floor, The Mall Tower, Opp Kapila Hospital, Sutheri Road, Hoshiarpur-146001, Hubli: CTC No.483/A1/A2, Ground Floor , Shri Ram Palza , Behind Kotak Mahindra Bank , Club Road , Hubli-580029, Hyderabad: KARVY CENTRE' 8-2-609/K, Avenue 4, Street No. 1, Banjara Hills, Hyderabad-500034, Hyderabad: KARVY Selenium, Plot No: 31 & 32, Tower B, Survey No.115/22, 115/24, 115/25, Financial District, Gachibowli, Nanakramguda, Serilimgampally Mandal, Hyderabad-500032, Indore: 2nd floor, 203-205 Balaji Corporate House, Above ICICI bank, 19/1 New Palasia, NearCurewell Hospital, Janjeerwala Square Indore, Indore-452001, Jabalpur: Grover Chamber, 43 Naya Bazar Malviya Chowk, Opp Shyam Market, Jabalpur-482002, Jaipur: S16/A Illrd Floor, Land Mark Building Opp Jai Club, Mahaver Marg C Scheme, Jaipur-302001, Jalandhar: 1st Floor, Shanti Towers, SCO No. 37, PUDA Complex, Opposite Tehsil Complex, Jalandhar-144001, Jalgaon: 269, Jaee Vishwa, 1 St Floor, Baliram Peth, Above United Bank Of India, Near Kishor Agencies, Jalgaon. -425001, Jalpaiguri: D B C Road Opp Nirala Hotel, Opp Nirala Hotel, Jalpaiguri-735101, Jammu: 5 A/D Extension 2, Near Panama Chowk Petrol Pump, Panama Chowk, Jammu-180012, Jammagar: 136-137-138 Madhav Palaza, Opp Sbi Bank, Nr Lal Bunglow, Jamnagar-361001, Jamshedpur: 2ND FLOOR, R R SQUARE, SB SHOP AREA, NEAR RELIANCE FOOT PRINT & HOTEL- BS PARK PLAZA, MAIN ROAD, BISTUPUR, Jamshedpur-831001, Jaunpur: R N Complex, 1-1-9-G, In Front Of Pathak Honda, Ummarpur, Jaunpur-222002, Jhansi: 371/01, Narayan Plaza, Gwalior Road, Near Jeevan Shah Chauraha, Jhansi-284001, Jodhpur: 203, Modi Arcade, Chopasni Road ,Jodhpur-342001, Junagadh: 124-125 Punit Shopping Center, M.G. Road, Ranavav Chowk, Junagadh-362001, Kannur: 2 Nd Floor, Prabhath Complex, Fort Road, Nr. Icici Bank, Kannur-670001, Kannur: 15/46, B, Ground Floor, Opp: Muir Mills, Civil Lines, Kanpur-208001, Karaikudi: No. 2, Gopi Arcade, 100 Feet Road, Karaikudi-630001, Karimnagar: H.No. 4-2-130/131, Above Union Bank, Jafri Road, Rajeev Chowk, Karimnagar-505001, Karnal: 18/369, Char Chaman, Kunjpura Road, Behind Miglani Hospital, Karnal-132001, Karur: No.6, old No.1304, Thiru-vi-ka Road, Near G.R. Kalyan Mahal, Karur-639001, Kharagpur: 180 Malancha Road, Beside Axis Bank Ltd, Kharagpur-721304, Kolhapur: 605/1/4 E Ward, Shahupuri 2Nd Lane, Laxmi Niwas, Near Sultane Chambers, Kolhapur-416001, Kolkata: 49A Jatin Das Road, Kolkata-700029, Kollam: Sree Vigneswara Bhavan, Shastri Junction, Kadapakada, Kollam-691001, Korba: 1st Floor, City Centre, 97 IRCC, Transport Nagar, Korba-495677, Kota: 29, Ist Floor, Near Lala Lajpat Rai Circle, Shopping Centre, Kota-324007, Kottayam: 1St Floor Csiascension Square, Railway Station Road, Collectorate P O, Kottayam-686002, Kurnool: Shop No.43, 1St Floor, S V Complex, Railway Station Road, Near Sbi Main Branch, Kurnool-518004, Lucknow: Ist Floor, A. A. Complex, 5 Park Road, Hazratganj, Thaper House, Lucknow-226001, Ludhiana: Sco - 136, 1St Floor Above Airtel Showroom, Feroze Gandhi Market, Ludhiana-141001, Madurai: Rakesh towers, 30-C, Ist floor, Bye pass Road, Opp Nagappa motors, Madurai-625010, Malappuram: First Floor, Peekays Arcade, Down Hill, Malappuram-676505, Malda: Sahis Tuli, Under Ward No.6, No.1 Govt Colony, English Bazar Municipality, Malda-732101, Mangalore: Mahendra Arcade Opp Court Road, Karangal Padi, Mangalore-575003, Margoa: 2Nd Floor ,Dalal Commercial Complex,Pajifond,Margao -403601,Mathura: Ambey Crown, 2nd Floor,In Front Of Bsa College,Gaushala Road,Mathura-281001,Meerut: 1St Floor,Medi Centreopp lcici Bank, Hapur Road Near Bachha Park, Meerut-250002, Mehsana: Ul/47 Apollo Enclave, Opp Simandhar Temple, Modhera Cross Road, Mehsana-384002, Mirzapur: Abhay Mandir, Above HDFC Bank, Dankin Gunj, Mirzapur-231001, Moga: 1St Floor, Dutt Road, Mandir Wali Gali, Civil Lines, Barat Ghar, Moga-142001, Moradabad: Om Arcade, Parker Road, Above Syndicate Bank, Chowk Tari Khana, Moradabad-244001, Morena: Moti Palace, Near Ramjanki Mandir, Near Ramjanki Mandir, Morena-476001, Mumbai: 24/B, Raja Bahadur Compound, Ambalal Doshi Marg,, Behind Bse Bldg, Fort-400001, Muzaffarpur: First Floor, Shukla Complex, Near ICICI Bank, Civil Court Branch, Company Bagh, Muzaffarpur-842001, Mysore: L-350, Silver Tower, Ashoka Road, Opp. Clock Tower , Mysore -570001, Nadiad: 104/105, Near Paras Cinema, City Point Nadiad, Nadiad-387001, Nagerkoil: 3A, South Car Street, Parsans Complex, 1st floor near LVB, Nagercoil-629001, Nagpur: Plot No 2/1 House No 102/1,Mata Mandir Road,Mangaldeep Appartment Opp Khandelwal Jewelers, Dharampeth,Nagpur-440010,Namakkal: 105/2, Arun Towers,,Paramathi Road,Namakkal-637001,Nanded: Shop No.4 ,Santakripa Market, G G Road,Opp.Bank Of India, Nanded-431601,Nasik: F-1,Suyojit Sankul,Sharanpur Road,Near Rajiv Gandhi Bhavan, Nasik-422002,Navsari: 1/1 Chinmay Aracade,Opp Sattapir Rd, Tower Rd, Navsari-396445, Nellore: 16-2-230, Room No: 207, 2Nd Floor, Keizen Heights, Gandhi Nagar, Pogathota, Nellore-524001, New Delhi: 305 New Delhi House, 27 Barakhamba Road, New Delhi -110001, Nizamabad: H No:5-6-430, Above Bank Of Baroda First Floor, Beside Hdfc Bank, Hyderabad Road, Nizamabad-503003, Noida: 405, 4th Floor, Vishal Chamber, Plot No.1, Sector-18, Noida-201301, Palghat: No: 20 & 21,Metro Complex H.P.O.Road Palakkad,H.P.O.Road,Palakkad-678001,Panipat: JAVA Complex, 1st Floor,Above Vijaya Bank, G T Road ,Panipat-132103,Panjim: Flat No.1-A, H. No. 13/70, Timotio Bldg, Heliodoro Salgado Road, Next to Navhind Bhavan (Market Area), Panjim-403001, Pathankot: 1St Floor, 9 A, Improvement Trust Building, Patel Chowk, Pathankot-145001, Patiala: Sco 27 D,Chotti Baradari,Near Car Bazaar,Patiala-147001,Patna: 3A, 3Rd Floor Anand Tower,Exhibition Road,Opp Icici Bank,Patna-800001,Pollachi: 146/4,Ramanathan Building, 1st Floor New Scheme Road ,Pollachi-642002, Pondicherry: Building No:7, 1st Floor, Thiayagaraja Street, Pondicherry-605001, Pudukottai: Sundaram Masilamani Towers, Ts No. 5476 - 5479, Pm Road, Old Tirumayam Salai, Near Anna Statue, Jublie Arts, Pudukottai-622001, Pune: Mozaic Bldg, CTS No.1216/1, Final, Plot No.576/1 TP, Scheme No.1, F C Road, Bhamburda, Shivaji Nagar, Pune-411004, Raipur: Room No-TF-31, 3rd Floor, Millenium Plaza, Near Old Indian Coffee House, GE Road, Raipur-492001, Rajahmundry: D.No.6-1-4, Rangachary Street, T.Nagar, Near Axis Bank Street, Rajahmundry-533101, Rajapalayam: Sri Ganapathy Complex, 14B/5/18,T P Mills Road, Virudhungar Dist, Rajapalayam-626117, Rajkot: 104, Siddhi Vinyak Com. Opp Ramkrishna Ashram, Dr Yagnik Road, Rajkot, Rajkot-360001, Ranchi: Room No 307 3Rd Floor ,Commerce Tower ,Beside Mahabir Tower ,Ranchi-834001,Ratlam: 1 Nagpal Bhawan , Free Ganj Road ,Do Batti ,Near Nokia Care ,Ratlam-457001,Renukoot: Radhika Bhavan ,Opp. Padmini Hotel, Murdhwa, Renukoot, Renukoot, 231217, Rewa: Ist Floor, Angoori Building, Besides Allahabad Bank, Trans University Road, Civil Lines, Rewa-485001, Rohtak: 1st Floor, Ashoka Plaza, Delhi Road, Rohtak-124001, Roorkee: Shree Ashadeep Complex, 16, Civil Lines, Near Income Tax Office, Roorkee-247667, Rourkela: 1St Floor Sandhu Complex, Kachery Road, Uditnagar, Rourekla-769012, Sagar: Satyam complex, 1st floor, Infront of cantt shopping mall., 5 civil lines, Sagar-470002, Saharanpur: 18 Mission Market, Court Road, Saharanpur-247001, Salem: NO 3/250, Brindavan Road, 6th Cross, Perumal kovil back side, Fairland's, Salem-636016, Sambalpur: Ground Floor Quality Massion, Infront of bazaar kolkata, Nayapara, Sambalpur-768001, Satna: 1St Floor, Gopal Complex, Near Bus Stand, Rewa Road, Satna-485001, Secunderabad: Crystal Plaza 2nd Floor, Manday Lane, Near Sunshine Hospital, P. G. Road, Secunderabad-500003, Shaktinavar: 1St/A-375, V. V. Colony, Dist Sonebhadra, Shaktinagar-231222, Shillong: Annex Mani Bhawan ,Lower Thana Road ,Near R K M Lp School ,Shillong-793001, Shimla: Triveni Building, By Pas Chowkkhallini, Shimla-171002, Shimoga: Sri Matra Naika Complex, 1St Floor, Above Shimoga Diagnostic Centre, Lir Road, Durgigudi, Shimoga-577201, Shivpuri: 1St Floor, M.P.R.P. Building, Near Bank Of India, Shivpuri-473551, Sikar: First Floor, Super Tower , Behind Ram Mandir Near Taparya Bagichi , Sikar -332001, Silchar: N.N. Dutta Road, Chowchakra Complex, Premtala, Silchar-788001, Siliguri: Nanak Complex, Sevoke Road, Siliguri-734001, Sitapur: 12/12-A Sura Complex, Arya Nagar Opp, Mal Godam, Sitapur-261001, Sivakasi: 363, Thiruthangal Road, Opp: TNEB, Sivakasi-626123, Solan: Sahni Bhawan, Adjacent Anand Cinema Complex, The Mall, Solan-173212, Solapur: Block No 06, Vaman Nagar, Opp D-Mart, Jule Solapur, Solapur-413004, Sonepat: 205 R Model Town, Above Central Bank Of India, Sonepat-131001, Sri Ganganagar: 35EBlock, Opp: Sheetla Mata Vaateka Sri Ganganagar, Sri Ganganagar-335001, Srikakulam: D.No-4-1-28/1, Venkateswara Colony, Near Income Tax Office, Srikakulam-532001, Sultanpur: 1077/3, Civil Lines Opp Bus Stand ,Civil Lines,Sultanpur-228001,Surat: G-5 Empire State Buliding,Nr Udhna Darwaja,Ring Road,Surat-395002,Thane: 101, Yaswant Tower, 1st Floor, Opposite Puja Hotel, Ram Maruti Road, Naupada Thane (West),, Mumbai-400602, Thanjavur: No. 70, Nalliah Complex, Srinivasam Pillai Road, Tanjore-613001, Thodupuzha: First Floor, Pulimoottil Pioneer, Pala Road, Thodupuzha-685584, Tirunelveli: 55/18, Jeney Building, S N Road, Near Aravind Eye Hospital, Tirunelveli-627001, Tirupathi: H.No:10-13-425, 1st Floor, Tilak Road, Opp: Sridevi Complex, Tirupathi-517501, Tirupur: First floor, 244 A, Above Selvakumar Dept stores, Palladam Road, Opp to Cotton market complex, Tirupur-641604, Tiruvalla: 2Nd Floor, Erinjery Complex, Ramanchira, Opp Axis Bank, Thiruvalla-689107, Trichur: 2Nd Floor, Brothers Complex, Naikkanal Junction, Shornur Road, Near Dhanalakshmi Bank H O, Thrissur-680001, Trichy: 60, Sri Krishna Arcade, Thennur High Road, Trichy-620017, Trivandrum: 2Nd Floor, Akshaya Tower, Sasthamangalam, Trivandrum-695010, Tuticorin: 4 - B, A34 - A37, Mangalmal Mani Nagar, Opp. Rajaji Park, Palayamkottai Road, Tuticorin-628003, Udaipur: 201-202, Madhav Chambers, Opp G P 0 , Chetak Circle , Udaipur-313001, Ujjain: 101 Aashta Tower, 13/1 Dhanwantri Marg, Freeganj, Ujjain-456010, Valsad: Shop No 2, Phiroza Corner, Opp Next Show Room, Tithal Road, Valsad-396001, Vapi: Shop No-12, Ground Floor, Sheetal Appatment, Near K P Tower, Vapi-396195, Varanasi: D-64/1321St Floor, Anant Complex, Sigra, Varanashi - 221010, Vashi: Shop No. 43-A, Ground Floor, Vashi Plaza, Sector - 17, Near Apna Bazar, Vashi, Mumbai - 400705, Vellore: 1, M N R Arcade, Officers Line, Krishna Nagar, Vellore-632001, Vijayanagaram: Soubhagya, 19-6-1/3, 2Nd Floor, Near Fort Branch, Opp: Three Temples, Vizianagaram-535002, Vijayawada: 39-10-7, Opp: Municipal Water Tank, Labbipet, Vijayawada-520010, Vile Parle: 104, Sangam Arcade, V P Road, Opp: Railway Station, Above Axis Bank Atm, Vile Parle (west), Mumbai-400056, Visakhapatnam: Door No: 48-8-7, Dwaraka Diamond, Ground Floor, Srinagar, Visakhapatnam-530016, Warangal: 5-6-95, 1 St Floor, Opp: B.Ed Collage, Lashkar Bazar, Chandra Complex, Hanmakonda, Warangal-506001, Yamuna Nagar: Jagdhari Road, Above Uco Bank, Near D.A.V. Girls College, Yamuna Nagar-135001,



# New Fund Offer / On Going Application Form Motilal Oswal MOSt Focused Dynamic Equity Fund (MOSt Focused Dynamic Equity) (An open ended equity Scheme) New Fund Offer Price: ₹ 10/- Per Unit NFO Opens on: 6<sup>th</sup> September, 2016 NFO Closes on: 20<sup>th</sup> September 2016 Please read the Scheme Information Document / Key Information Memorandum of the Scheme and instructions carefully.

Application No.

Distributor ARN / R	IA# Dis	tributor Name	Sub-	-Distrib	utor A	ARN/RIA	# I	nteri	nal Su	b-Bro	ker/E	mp	ovee	Cod	e		F	EUIN			
ARN/RIA				AR								•									
#By mentioning RIA code, I/We author	rize you to share with the SEBI I	Registered Investment Advisor the det	ails of my/o			e scheme(s)	of Motila	ıl Oswal	Mutual F	und.											
Investors applying under Dir Upfront commission shall be	e paid directly by the in	vestor to the AMFI registere		utor bas	ed on th	ne investo	r's ass	sessm	ent of	various	s factor	rs inc	luding	the s	ervice	rende	red t	by the	e dist	ributo	ır.
without any interaction or advice by the broker or notwithstanding the advice manager/sales person of the distributor/su	he employee/relationship manage of in-appropriateness, if any,	k by me/us as this transaction is execute r/sales person of the above distributor/su provided by the employee/relationsh	ib III S	t / Sole / Guar		ınt /	Se	cond	Applica	ant			ird App				Pow		f Attoi Ider	rney	
TRANSACTION CHARGES or more and your Distributor has opter Units will be issued against the balance	d to receive Transaction Charge	S THROUGH DISTRIBUT( s, the same are deductible as applica	ORS ON ble from th	LY (Refer I e purchase	nstructior / subscrip	n 11) In case t	the subs and paya	scription able to	amount the Distril	is ₹10,0 butor.	00 per		ion Cha cription ve					0	ovesto stor -		
1 EXISTING INVESTOR	R'S DETAILS (Please fill	your Folio No., Name, Section 2,7,	10 &12)																		
Folio No.		Name F I	R S	Т					M	D	D	L	Е				L	А	S	Т	
2 FIRST APPLICANT'S	S DETAILS (Non-individu	al investor please fill in FATCA, CRS	& UBO De	claration in	Section	10B, 11 & 12	2)											Mr.	Ms	. 🗆	M/s
Name F I R	S T		M		D D	L E						$\prod$		$\Box$			L	А	S	Т	
Father's Name F   R	S T		M		D D	L E											L	А	S	Т	
PAN /PEKRN**		CIN																			
Date of Birth / Incorporation	D D M M Y	Y Y Y Place of I	Birth / Inc	orporation	1	Country o	of Birth	/ Inco	rporatio	n Na	tionalit	.y _	Indian	U	JS 🗌	Other	s ( <u>Pl</u>	e a s	e S	ресі	fy)
City of Incorporation																					
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Name of the Guardian (In cas	se of minor) / Contact pe	erson for non individuals / Po	A holder	name					Gua	ardian	/ PoA P	AN									
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Politically Exposed Person  ** Please mention PAN/PEKR				ta/ Trustee/	Whole ti	me Directors	)		I am PE	Ρ _	l am R	elated	I to PEP	N	lot Appli	cable					
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From																					
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4 JOINT APPLICANT'S DETAILS
SECOND APPLICANT'S DETAILS
Mode of Holding  Joint  Anyone or Survivor (Default)
Name   F   I   R   S   T         M   I   D   D   L   E           L   A   S   T
Father's Name         F         I         R         S         T         M         I         D         D         L         E         L         A         S         T
PAN /PEKRN** Email ID Mobile
Email ID & Mobile No. are essential to enable us to communicate better with you
Date of Birth D D M M Y Y Y Y Place of Birth Country of Birth Nationality Indian US Others (Please Specify)
Occupation Pvt. Sector Service Public Sector Gov. Service Housewife Defence Professional Retired Business Agriculture Student Forex Dealer Others Specify
Gross Annual Income OR Networth* in ₹ Not older than one year    Any other information   Not Applicable   Not Applicable
THIRD APPLICANT'S DETAILS
Name FIRST LAST
Father's Name F I R S T M I D D L E L A S T
PAN /PEKRN** Email ID Mobile
Email ID & Mobile No. are essential to enable us to communicate better with you
Date of Birth D D M M Y Y Y Y Place of Birth Country of Birth Country of Birth Nationality Indian US Others (Please Specify)
Occupation Pvt. Sector Service Public Sector Gov. Service Housewife Defence Professional Retired Business Agriculture Student Forex Dealer Others Specify
Gross Annual Income OR Networth* in ₹ Not older than one year  *Please mention PAN/PEKRN (PAN Exempted KYC Reference Number) as it is mandatory  Gross Annual Income OR Networth as on D D M M Y Y  Politically Exposed Person (PEP) Status  D I am PEP I am Related to PEP Not Applicable  I am PEP I am Related to PEP Not Applicable
Nomination provided in demat account shall be considered.
NSDL CDSL Depository Participant (DP) Name
DP ID Beneficiary A/c No.
6 EMAIL COMMUNICATION
All communications will be sent by default to the registered E-mail id / Mobile No. In case you wish to receive physical communication please 🗸 🗌
7 INVESTMENT & PAYMENT DETAILS
Payment Type (Please ) Non - Third party payment Third party payment (Please fill the Third Party Payment Declaration Form)
Scheme Motilal Oswal MOSt Focused Dynamic Equity Fund (MOSt Focused Dynamic Equity)
Plan Regular Option Growth (Default Option) Div - Payout Quarterly Annually (Default Option)  Direct (Default Plan) Div - Reinvestment (Default Option) Quarterly Annually (Default Option)
□ Direct (Default Plan) □ Div - Reinvestment (Default Option) □ Quarterly □ Annually (Default Option)
LUMPSUM INVESTMENT DAN / MICRO SIP-ECS (please fill ECS Debit Form-2)
Payment Mode: Cheque DD RTGS NEFT Funds Transfer Amount (₹)
Amount (₹) (i) Cheque /DD No. Date D D M M Y Y
Total Amt. (₹) (i)+(ii) Subsequent SIP Instalment Amount (₹)
DD charges (₹) (ii)  Total Amt. (₹) (i)+(ii)  Instrument No.  Date D D M M Y Y  Bank Name  Bank A/c No.  Branch Name & City  Branch Name & City  Drawn on Bank  Bank & Branch  Subsequent SIP Instalment Amount (₹)  Weekly  [1st, 7st, 14st, 21st, 28st)  Fortnightly  [1st, 7st, 14st, 21st, 28st)  [1st, 7st, 14st, 21st, 28st)  Fortnightly  [1st, 7st, 14st, 21st, 28st)  [1st, 7st, 14st, 21st, 28st]  [1st, 7st, 14st, 21s
Bank Name Weekly (1st, 7th, 14th, 21st, 28th)
Bank A/c No. Fortnightly 1 <sup>st</sup> -14 <sup>th</sup> 7 <sup>th</sup> -21 <sup>st</sup> 14 <sup>th</sup> -28 <sup>th</sup> Monthly 1 <sup>st</sup> 7 <sup>th</sup> (Default) 14 <sup>th</sup> 21 <sup>st</sup> 28 <sup>th</sup>
Branch Name & City Quartely 1st 7th (Default) 14 21st 28th
Account Type: Current Savings NRO NRE FCNR SIP Period From M M Y Y To Perpetual other M M Y Y

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8 BANK DETAILS	(wanda	iory)	redem	odon 7 l	JIVID	епа /Ке	und p	ayouts	WIII DE	e credit	ed in	to this	s pan	k accol	unt in	case it	s in the	curren	it iist	ut bank	s wit	ii who	ın Mot	nai O	swal N	viutua	ıı Func	nas C	irect	realt fa	cility.	
Bank Name		_	_	_	+	_	<u> </u>	1		_	_											<u> </u>				l er	<u> </u>					
Bank A/c No.			_	_	4		<u> </u>			_						Туре		Currer	ıt L	Savir	igs	N	30 ∟	NR	E	FCN	NR ∟	_ Oth	ers		pecify	
Branch Name					$\downarrow$		L	<u> </u>						City													Pin					
IFSC Code (11 digit)*														(9 dig	, , L												ı your					
I/We understand that the instruct account with / without assigning a reserves the right to issue a deman If however the unit holders wish to Cheque should be crossed "A/c pa	any reaso nd draft/p receive a	n there ayable chequ	eof, or if t e at par cl e (instead	ne trans: leque in l of a dire	action case i ect cre	n is delaye it is not po edit into th	d or no ssible t eir ban	ot effect o make k accou	ed at all payment nt) Pleas	or credit t by Direc e tick the	ed into et Cash e box a	o the w n/NEFT/	rong a /ECS.	account f	adequ for reas	uate discl sons of in	arge of th complete	e Mutua or incor	al Fund rect in	towards formatio	redei n. I / W	mption /e wou	/ divider d not ho	nd / ret old Mo	und pro tilal Osv	oceeds wal Mu	s. In cas utual Fu	e the ba nd resp	ink doe onsible	s not cre . Further	dit my / ou the Mutua	r bank ıl Fund
9 NOMINATION D	ETAIL	<b>S</b> (R	efer Ins	truction	1 9)																											
Name (Date of Birth if nom	ninee is	min	or)									Addr	ess								(iı		uardia Nomi			nor)		Sign Guardi minee	an in			catior %
Unit Holder's Signatur			Firs		e Appardia							ond A		cant				Th	ird A		nt				Pov		of Atto	rney		er	10	0%
10 FATCA- CRS Dec 10A Declaration for In Are you a tax resident (i.e If 'No' please proceed for If'YES', please fill for ALL	idividu e., are y the sig	al ou a jnatu	ssesso	ed for leclara	Tax) ation	in any	othei	r cour	-					Yes _		lo 🔲	a Citiz	en / R	eside	ent / Gi	reen	Card	Holde	r / Ta	ıx Res	siden	t in th	e resi	pectiv	e cour	tries <sup>#</sup>	
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First Applicant																							Reas	on		Α		В	[	C		
Second Applicant																							Reas	on		Α		В		C		
Third Applicant																							Reas	on		Α		В	[	C		
1. Is "Entity" a tax resident of a	ny counti <b>ountry</b>	y othe	er than Ir	dia	Yes	No.	(If yes,	please						ty is a res n Nun			poses and	the ass	ociate	d Tax ID r				ion <sup>*</sup>	Гуре	(TIN	l or O	ther, <sub> </sub>	oleas	e speci	fy)	
In case Tax Identification Numble In case TIN or its functional equivals case the Entity's Country of In Please refer to para 3(vii) Exemple Part A (to be filled by	ralent is n corporat tion code	ot ava i <b>on / T</b> for U.S	ilable, pl <b>ax resid</b> S. perso	ease pro ence is U	ovide ( <b>U.S. b</b> TCA in	Company out Entity nstruction	Identi is not a ns & De	fication <b>a Speci</b> efinition	fied U.S s Non-I	. Perso	n, me																					
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# If passive NFE, please provide below ad	ditional details for each conti	rolling person. (Please attach	additional sheets if necess	sary.)				
Name/ PAN/ Any other Identification Nu Election ID, Govt. ID, Driving Licence NREGA Job Card, Others City of Birth - Country of Birth		Occupation Type: Service, Nationality: Father's Name: Mandatory			DOB: Date of Bi Gender: Male, Fo			
1.Name: PAN: City of Birth: Country of Birth:		Occupation Type:  Nationality:  Father's Name:			Date Of Birth:	D D M	M Y Y Y Female Other	Υ
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3. Name: PAN: City of Birth: Country of Birth:		Occupation Type:  Nationality:  Father's Name:			Date Of Birth:	D D M	M Y Y Y Female Other	Υ
Additional details to be filled by controls To include US, where controlling pers In case Tax Identification Number is n	on is a US citizen or green	card holder	cy / citizenship / Green Ca	rd in any country	other than Indi	а.		
11 DETAILS OF ULTIMATE BENEF (If the given space below is I *This declaration is not needed for Condetails of controlling person(s), confirm should provide FFI Owner Reporting St	not adequate, please attempanies that are listed on a ning ALL countries of tax reatement and Auditor's Letter	ach multiple declaration iny recognized stock excha sidency / permanent reside er with required details as r	forms) nge or is a Subsidiary of sency / citizenship and ALL mentioned in Form W8 BE	such Listed Com Tax Identification	pany or is Contr n Numbers for E	ACH control	lling person(s). Owne	er-documented FFI
Name of UBO	(Include St	dress ate, Country, Contact Details)	Address Type	PAN/Tax Pay Identificatio Equivalent ID I	n No./ Res	try of tax idency*	Controlling Person Type <sup>1</sup> (Mandatory)	% of beneficia interest
			Residential Business Registered Office	No.: Type:				
			Residential Business Registered Office	No.: Type:				
			Residential Business Registered Office	No.: Type:				
Attached documents should be self of I/We acknowledge and confirm that to be false/incorrect and/or the decl AMC/Trustee/Mutual Fund shall not on the same. In case the above infor informed in writing about any chang	the information provided aration is not provided, the liable for the same. I/Normation is not provided, it es/modification to the about the interest of the about the	above is/are true and cor hen the AMC/Trustee/Mut Ve hereby authorize shari will be presumed that ap	rect to the best of my/ou tual Fund shall reserve t ing of the information fu plicant is the ultimate be	ur knowledge ar the right to rejecurnished in this eneficial owner,	ct the application form with all S with no declara	on and/or r EBI Regist ation to sub	reverse the allotme ered Intermediaries bmit. I/We also und	nt of units and th s and they can re lertake to keep yo
Having read and understood the contents of the scheme(s). I/We hereby declare that the Notifications or Directions of the provisions the details of the scheme (s) & I/We have r me/us. In the event "Know Your Custome applicant, at the applicable NAV prevailing of The ARN holder has disclosed to me/us all tis being recommended to me/us. For NRI my/our Non-Resident External/Non-Reside complete. I agree to notify MOMF/AMC imm	of the Scheme Information Door e amount invested in the schei s of the income tax Act, Anti Mi out received nor have been ind r" process is not completed by on the date of such redemption the commissions (in the form only: I/We confirm that I am/ ent Ordinary/FCNR Account. I	me(s) is through legitimate So oney Laundering Laws, Anti C luced by any rebate or gifts, d v me/us to the satisfaction of t and undertake such other acti of trail commission or any oth- we are Non Residents of India /We confirm that the details p	purces only and does not invo prruption Laws or any other a irectly or indirectly in making he Mutual Fund, I/we hereby on with such funds that may er mode), payable to him for n nationality/origin and that I	olve and is not des applicable laws ena g this investment. v authorize the Mut be required by the the different comp I/We have remitted	igned for the purp acted by the Gover I/We confirm that ual Fund, to redee law. beting Scheme of v I funds from abroa	ose of the co rnment of Ind the funds in m the funds various Mutu ad through a	Intravention of any Act dia from time to time. I/ Ivested in the Scheme invested in the Schem lal Funds from amongs pproved banking chan	, Rules, Regulations, We have understood (s), legally belong to e(s), in Favour of the st which the Scheme nels or from funds in
FATCA/CRS Certification: Declaration for Individual: I hereby confirm submitted above. I also confirm that I have rether above information in future within 30 authorities Declaration for Non-Individual: I/We have	read and understood the FATC/ days of the same being effect	A & CRS Terms and Conditions ive and also undertake to pro	s below and hereby accept th vide any other additional inf	ne same. I also unde formation as may	ertake to keep you be required any ir	informed in itermediary o	writing about any chan or by domestic or ove	ges / modification to rseas regulators/ tax
true, correct, and complete. I / We also conf First / Sole Applicant / Guardian							Power of Attorney	
Date: Place:								



### INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

### General Information

- Please read the terms of the Key Information Memorandum (KIM) and the Scheme Information Document (SID) and Statement of Additional Information carefully before filling the Application Form. Investors are deemed to have accepted the terms subject to which this offer is being made and bind themselves to the terms upon signing the Application Form and tendering payment. The Application Form should be completed in ENGLISH and in BLOCK LETTERS only. Please tick in the appropriate box for
- relevant options wherever applicable. Please do not overwrite. For any correction / changes (if any) made on the Application Form, the sole/all applicants are requested to authenticate the same by canceling and re-writing the correct details and countersigning the same. Applications completed in all respects, must be submitted at the Investor Service Centres (ISCs) / Official Points of Acceptance

Investors can also subscribe to the Units of all scheme of Motilal Oswal Mutual Fund through the mutual fund trading platforms Thresands can also souscible or unless of an scrience of included Swar Motical and unlough and included in the disability of Bombay Stock Exchange Limited and Mutual Fund Service System (MFSS) of National Stock Exchange of India Limited. For further details, investors are advised to contact ISCs of Karry or visit our website www.mostshares.com and www.motilaloswalmf.com. Please write the Serial Number of the Application Form / Folio Number on the reverse of the cheque / demand draft. Applications incomplete in any respect are liable to be rejected. The AMC / Trustee retains the sole and absolute discretion to reject any application. defination trait. Applications incomplete in any respect are liable to be rejected. The Awid / Trustee retains the sole and advoiced discretion to reject any application.

Investments through distributors

As per directions of Securities and Exchange Board of India (SEBI), the distributors, agents or any persons employed or

regaged or to be employed or engaged in the sale and/or distribution of mutual fund products are required to have a valid certification from the National Institute of Securities Markets (NISM) by passing the certification examination. Further, no agents/ distributors are entitled to sell units of mutual funds unless the intermediary is registered with Association of Mutual Funds in India (AMFI).

Applications on behalf of minors should be made by natural guardian (i.e. father or mother) or legal guardian (court appointed) and signed by them. The name of the Guardian should be filled in the relevant space provided in the Application Form. No joint applicantly joint holder is permitted with the minor beneficiary.

New cadre distributors: SEBI has introduced a new cadre of distributors such as postal agents; retired government and semigovernment officials (class III and above or equivalent), retired teachers and retired bank officers (all such retired persons with at least 10 years of service) and other similar persons (such as Bank correspondents) as may be notified by AMFI/AMC from time to time. Such New Cafer distributor can sell only 'simple and performing' diversified equity schemes, include such as dank maturity plans. There is a pre-fix of "SD" before the ARN number of such distributors. They also hold an EUIN which must be

quoted in the application form.

Employee Unique Identification Number (EUIN)

Further, SEBI has made it compulsory for every employee/ relationship manager/ sales person of the distributor of mutual fund products to quote in the Application Form the EUIN obtained by him/her from AMFI. EUIN would assist in addressing any instance of mis-selling even if the employeed relationship manager/sales person later leaves the employment of the distributor. Hence, if your investments are routed through a distributor please ensure that the EUIN is correctly filled in the Application Form. However, if your distributor has not given you any advice pertaining to the investment, the EUIN box may be left blank. In this case, you are required to provide a duly signed declaration to this effect, as given in the Form. Overseas Distributors

Overseas Distributors are exempt from obtaining NISM certification and AMFI registration as per AMFI circular No. CIR/ ARN-14/ 12-13 dated July 13, 2012 and the EUIN requirement as per AMFI Circular No. 135/BP/33/2012-13 dated December 31, 2012. However, such Overseas Distributors are required to comply with the guidelines/ requirements as may be issued by AMFI /SEBI from time to time and also comply with the laws, rules and regulations of jurisdictions where they carry out their operations

- in the capacity of distributors.

  Direct Investments

  Investors applying under Direct Plan must mention "Direct" in ARN No. column. In case Distributor code is mentioned in the Application Form, but "Direct Plan" is indicated against the Scheme/ Series name, the Distributor code will be ignored and the application will be processed under Direct Plan. In case of valid application received without indicating "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name, the Distributor code will be ignored and the application will be processed under "Direct Plan" against the Scheme/ Series name, the Distributor code will be ignored and the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and without any Distributor Code mentioned on the form, the application will be processed under "Direct Plan" against the Scheme/ Series name and the scheme against the Scheme/ Series name and the scheme against the Scheme and the sc
- All Applicants are subject to detailed scrutiny and verification. Application Form incomplete in any respect or not accompanied by a Cheque /Demand Draft are liable to be rejected either at the collection centre itself or subsequently after detailed verification at the back office of the Registrars.

  If the Scheme name on the application form and on the payment instrument are different, the application will be processed and
- units will be allotted at applicable NAV of the scheme mentioned in the application / transaction slip duly signed by investor(s).

E-mail Communication

E-mail Communication
If the investor has provided an email address, the same will be registered in our records for communication and will be treated as your consent to receive, Allotment confirmations, consolidated account statement/account statement, annual report/abridged summary and any statutory / other information as permitted via electronic mode /email. These documents shall be sent physically in case the Unit holder opts/request for the same. Should the Unit holder experience any difficulty in accessing the electronically delivered documents, the Unit holder shall promptly intimate the Fund about the same to enable the Fund to make the delivery through alternate means. It is deemed that the Unit holder is aware of all security risks including possible third party interacting of the decuments and enabled the decuments becoming leaves to bright advantage of the decuments.

the delivery through alternate means. It is deemed that the Unit holder is aware of all security risks including possible third party interception of the documents and contents of the documents becoming known to third parties.

The AMC / Trustee reserve the right to send any communication in physical mode.

Compliance and Prevention of Anti Money Laundering

Your attention is particularly drawn to the section on "Prevention of Money Laundering and Know Your Customer". All the applications with incomplete/incorrect information/not accompanied with the necessary documents, shall be treated as invalid and shall be liable to be rejected. Prevention of Money Laundering Act, the SEBI Circulars on Anti Money Laundering (AML) and the Client Identification implementation procedures prescribed by AMFI inter alia require the AMC to verify the records of identity and address(es) of investors. It is mandatory for all applicants to submit necessary documents for compliance with Anti Money Laundering (guardian in case of minor). The AMC reserves the incith to reject subscription projuests in the absence of appropriate compliance with the AMI. case of minor). The AMC reserves the right to reject subscription requests in the absence of appropriate compliance with the AML

- Please furnish your name and complete postal address with the Pin Code (P.O. Box No. Not enough) and your Contact Nos. This would help us reach you faster.
- This would nep us beach you taster.

  Please furnish the name of Contact Person in case of investments by Company/ Body Corporate / Trust / Society / Flls / Association of Person / Body of Individuals.

  KYC Compliance: KYC is mandatory for all investors (including joint holders, guardians of minors and NRIs) to enclose a copy
- of KYC compliance to the application for investing in mutual fund schemes.

  If you have not indicated your Tax Status in the Application Form, the same would be assumed to be others.

### Bank Account Details

Bank account Details
An investor at the time of purchase of units must provide the details of his / her pay-out bank account (i.e. account into which redemption/dividend proceeds are to be paid).

Bank account details provided in the application will be used for refunding rejected applications where DP ID is not matching. Investors

are requested to provide Bank Account Detail linked with their Demat Account. In case of discrepancies Bank Account Details as per depository records will prevail.

- ment Details
  Cheques should be crossed "A/c Payee only" and drawn in favour of
  "Mortilal Oswal MOSt Focused Dynamic Equity Fund"
  Application Form along with the Chequel/Demand Draft may be lodged with Official Collection Centres.
  If you are residing / located in a city / town where we do not have an Official Collection Centre, please draw a demand draft payable at your pearest city where we have such office.
  Payment by Cash, Stock invests, Outstation Cheques and Non-MICR Cheques will not be accepted. Post-dated cheques will

- Restriction on acceptance of Third Party Payments for subscription of units

  a. Where payment is made through instruments issued from an account other than that of the beneficiary investor, the same is referred to as Third-Party payment. In case of a payment from a joint bank account, the first holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made. If this criterion is not fulfilled, then this is also

  - construed to be a third party payment.

    Application with Third Party payments will not be accepted except in the following cases:
    (i) Payment by Parents(Grandparents/related persons on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding ₹ 50,000/-.
  - Payment by Employer on behalf of employee under Systematic Investment Plans through Payroll deductions Custodian on behalf of an FII or a client.

(iii) Custodian on behalf of an FII or a client.

DematAccount of DematAccount

beneficiary (demat) account only after successful verification with the depository records and realization of payment. In case the demat details mentioned in the application are incomplete/incorrect or do not match with the depository data, the application shall be treated as invalid for processing under demat mode and therefore may be considered for processing in non-demat form i.e. in physical mode if the application is otherwise valid.

All details such as address, bank details, nomination etc. will be applicable as available in the depositories' records. For effecting any

subsequent changes to such information, investors should approach their DP. Redemption requests for units held in demat mode must be submitted to DP or through Stock Exchange Platform, as applicable. Holding / transacting of units held in demat mode shall be in accordance with the procedures // requirements laid down by the Depositories, viz. NSDL/CDSL in accordance with the provisions under the Depositories Act, 1996 and the regulations thereunder.

In case of NRI / Persons of Indian Origin, payment must be made either by cheque or demand draft by means of: (a) inward remittance through normal banking channels; or (b) out of funds held in the NRE / FCNR account, in the case of purchases on a repatriation basis or out of funds held in the NRE / FCNR / NRO account, in the case of purchases on a non-repatriation

case of Indian Rupee drafts purchased from abroad or payments from FCNR/NRE accounts, a certificate from the Bank issuing the draft confirming the debit and for foreign inward remittance certificate (FIRC) issued by investor's banker should also be enclosed. The Mutual Fund reserves the right to hold redemption proceeds in case the requisite details are not submitted). Payment by the FII must be made either by inward remittance through normal banking channels or out of funds held in foreign

Payment by the In must be made either by inward remittance inrough normal banking channels or out of funds held in foreign currency account or Non-Resident Rupee Account maintained by the FII with a designated branch of an authorised dealer in terms of paragraph 2 of Schedule 2 to the FEMA Regulations.
 Nomination Details
 Applicants applying for units singly / jointly can make a nomination at the time of initial investment or during subsequent investments / during the tenure of the investment.

Nomination can be made for maximum number of three nominees. In case of multiple nominees, the percentage of allocation/share in favour of each of the nomines should be indicated against their name and such allocation/share should be in whole numbers without any decimals making a total of 100 percent.

In case of funits held in demat mode, the nomination details provided to the Depository Participant shall be applicable.

10 Declaration and Signatures

claration and Signatures
Signature can be in English or in any other Indian Language. Thumb impressions must be attested by a Magistrate or Notary
Public or a Special Executive Magistrate under his/her official seal.
Applications by minors must be signed on their behalf by their guardians.
If you are investing through your constituted attorney, please ensure that the PoA document is signed by you and your constituted Attorney. The signature in the Application Form, then needs to clearly indicate that the signature is on your behalf by the Constituted Attorney.

Transaction Charges
In terms of SEBI circular, Cir/IMD/ DF/13/2011 dated August 22, 2011, the distributors of mutual fund products are allowed to be paid

transaction charges for purchase transactions:
• @ ₹100/- per subscription of ₹10,000/- and above in respect of existing unitholders; and

\*\*OR 1500-For subscription of \$10,000- and above in respect of a first time investor in mutual funds.

The transaction charge shall be deducted from the subscription amount and paid to the distributor; and the balance shall be invested in the Scheme. The transaction charges and the net investment amount and the number of units allotted will be clearly mentioned in the Account Statement issued by the Mutual Fund.

TRANSACTION CHARGES IN CASE OF INVESTMENTS THROUGH SIP:

Transaction Charges in case of investments through SIP are deductible only if the total commitment of investment (i.e. amount per SIP installment x No. of installments) amounts to ₹ 10,000 or more. In such cases, Transaction Charges shall be deducted in 3-4

- our installments. No. or installments) amounts to ₹ 10,000 or more. In such cases, Transaction Charges shall be deducted in 3-4 installments.

  Transaction Charges shall not be deducted:

  a. where the Distributor of the investor has not opted to receive any Transaction Charges

  b, for purchases / subscriptions / total commitment amount in case of SIP of an amount less than ₹10,000/-;
- for transactions other than purchases / subscriptions relating to new inflows i.e. through Switches / Systematic Transfers /

c. for transactions other than purchases / subscriptions relating to new inflows i.e. through Switches / Systematic Transfers / Dividend Transfers/ Dividend Reinvestment, etc.;

d. for purchases / subscriptions made directly with the Fund (i.e. not through any Distributor); and e. for purchases / subscriptions routed through Stock Exchange(s).

Systematic Investment Plan (SIP)
Monthly, Weekly, Fortnightly: Minimum ₹1,000 & 6 instalments
Quarterly: Minimum ₹2,000 & 3 instalments
The dates for the Auto Debit Facility for all schemes of Motilal Oswal Mutual Fund is 1\*, 7\*, 14\*, 21\* or 28\* of every month. In case, the date fixed happens to be a holidary / non-business day, the same shall be affected on the next business day, Incase if no date is selected. 7th would be the default SIP Date. No Post Dated cheques would be accepted for SIP. The default cycle date of SIP & STP Mostbib/Ouserdavium lib A?\* Monthly/Quarterly will be 7th

Monthy/Quarterfy will be 7th Micro Systematic Investment Plan (SIP)
SEBI vide its circular dated 24th July 2012, conveyed that the investments aggregating ₹ 50,000 in a rolling 12 month period or in a financial year i.e. April to March, in all the schemes of Mutual Funds are exempt from the PAN requirement. Where the aggregate of the Lumpsum Investment (Fresh Purchase &Additional Purchase) and Micro SIP installments by an investor based on the rolling 12 month period in a financial year i.e. April to March does not exceed ₹ 50,000/-, it shall be exempt from the requirement of PAN, Inversatire referred to as "Micro Investments").
PAN requirement exemption will be available only to Micro Investments made by the individuals being Indian Citizens (Including NRIs, Joint Holders, Minor acting through Guardian and Sole proprietory firms not having PAN). Person of Indian Origin, Hindu Undivided Family,(HUF), Qualified Foreign Investor (QFI) and other categories of investors will not be eligible investors are required to submit PAN exempt KYC issued by SEBI registered KRA (KYC Registration Authority). In case of ficini holders, first holders must nosesses a PAN. In case of joint holders, first holder must possess a PAN.

(Application not complying with any of the above instruction/guidelines would be rejected.)

PAN DETAILS

t is mandatory for all investors to quote their Permanent Account Number (PAN) (except SIP Investments) and submit certified copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint holding, PAN details of all holders should be submitted. In case the application is on behalf of minor, PAN details nor the Guardian must be submitted. Investors residing in the state of Sikkim are exempt from the mandatory requirement of PAN prospers submission; however sufficient documentary evidence shall have to be submitted for verifying that they are residents of the State of Sikkim. Applications without the aforesaid details are liable to be rejected without any reference to the investors. Investment through Systematic Investment Plans (SIPs) upto ₹ 50,000/- (aggregate of installments in a rolling 12 months period or in a financial year i.e. April-March) per year per investor shall be exempt from the requirement of PAN.

KYC REQUIREMENTS AND DETAILS

- Basic KYC: Applicants are required to provide basic KYC details like photograph, proof of identity, proof of address, a KYC form and other details as per KYC form, to update their KYC with the fund and update on SEBI designated KYC Registration Authority (KRA) systems. If applicant's have already complied with basic KYC through some other intermediary, they may just provide a KYC akrowledgement of valid KYC status available through the KRA. Basic
- intermediary, they may just provide a KYC acknowledgement of valid KYC status available through the KKA. Basic KYC is applicable for all applicants, Guardian and Power of Attorney Holders as well. Additional Details: Additional details like status, occupation details, gross annual income, net worth and other details as mentioned in the relevant sections of the application form are mandatory for all applicants as applicable, including joint holders. Details of net worth are mandatory for Non Individual applicants and optional for Individual applicants in lieu of gross annual income. While providing details of net worth, the same should be of a date which is within one year of the application.

  Non Individual applicants, not being a company that is listed or any recognized stock exchange or is a subsidiary of such listed Company are also required to submit a declaration of ultimate.
- such listed company or is controlled by such listed Company, are also required to submit a declaration of ultimate beneficial ownership in the mandated format as available on the website of the fund. Applications are liable to be rejected without any intimation to the applicants, if KYC requirements are not complied with by all the applicants, KYC acknowledgement is not enclosed or any of the additional details are not mentioned
- for any of the applicant.

for any of the applicant.

Investors should further note that KYC applicability for various investor categories may change anytime in future. Hence, investors are requested to apprise themselves about KYC applicability before submitting their application or future transactions to avoid rejections. For any other further information related to KYC, applicants should mention the same in a separate sheet, duly signed and attach to the application.

Ultimate Beneficiary Owners

Pursuant to SEBI Master Circular No. CIR/ISD/AML/3/2010 dated December 31, 2010 on Anti Money Laundering Standards and Guidelines on identification of Beneficial Ownership issued by SEBI vide its Circular No. CIR/INRSD/2/2013 dated January 24, 2013, Investors (other than Individuals) are required to provide details of 'Ultimate Beneficial Owner(s) (UBO(s))' in the separate format enclosed with this form & also available at www.mostshares.com. In case the investor or owner of the controlling interest is a company listed on a stock exchange or is a majority owned subsidiary of such a company, the details of shareholders or beneficial owners are not required to be provided.

Non-individual applicants/investors are mandated to provide the details on 'Ultimate Beneficial Owner(s) (UBO(s))' by filling up the declaration form for 'Ultimate Beneficial Ownership'. Please contact the nearest Investor Service Centre (ISC) of Motifal Oswal Mutual Fund or visit our website www.motifaloswalmf.com.

15 MODE OF PAYMENT

Payment may be made by cheque or bank draft drawn on any bank, which is situated at and is a member of the Bankers' Clearing House, located at the place where the application is submitted. Bank charges for outstation demand drafts will be borne by the AMC and will be limited to the bank charges stipulated by the State Bank of India. Outstation Demand Draft has been defined as a demand draft issued by a bank where there is no ISC available for Investors.

- a bank where there is no ISC availation for investors.

  The AMC will not accept any request for refund of demand draft charges, in such cases.

  16. FOREIGN ACCOUNT TAX COMPULANCE (FATCA)

  1. Politically Exposed Persons (PEP) are defined as Individuals who are or have been entrusted with prominent public functions in a foreign country, e.g., Heads of States or of Governments, senior politicians, senior government/judicial/military officers, senior executives of state-owned corporations, important political party officials,
  - etc.

    Country of Tax Residence and Tax ID number: Tax Regulations require us to collect information about each investor's tax residency. In certain circumstances (including if we do not receive a valid self-certification from you) we may be obliged to share information on your account with relevant tax authorities. If you have any questions about your tax residency, please contact your tax advisor. Should any information provided change in the future, please ensure you advise us of the changes promptly. If you are a US citizen or resident, please include United States in this related field along with your US Tax Identification Number.



## NACH/ ECS/ Direct Debit Mandate Form

Motilal Oswal MOSt Focused Dynamic Equity Fund (MOSt Focused Dynamic Equity)

(An open ended equity Scheme) New Fund Offer Price: ₹ 10/- Per Unit

NFO Opens on: 6<sup>th</sup> September, 2016 NFO Closes on: 20<sup>th</sup> September 2016

Please read the Scheme Information Document / Key Information Memorandum of the Scheme and instructions carefully.

Application No.

Distribut	tor ARN / RIA	\#		Dis	tributor	Name			5	Sub-Di	stribu	tor AR	N/RIA#	Interr	nal Sub-Br	oker/Em	oloyee Code	9	EU	IN
ARN/RIA	:								ARI	N										
#By mentioning RIA I/We hereby confirm by the employee/relationshi	A code, I/We authori: that the EUIN box ha ationship manager/s	as been intention sales person of t	nally left blan the above di	nk by me/us a istributor or r	as this is an notwithstan	"execution-o	only" transa ice of in-ap	action withou opropriatene	ut any int ss, if an	teraction (	or advice	(s) of Mot	ilal Oswal Mut First Hold		d.	Seco	ond Holde	r	Thi	rd Holder
1 UNIT HO	OLDER INFO	RMATION															Mr. 🗌 M	s. M/	S	
Existing Folio	Number				M	obile No.							Ema	ail ID						
Name		F I R	S	Т					W I	D	D	L E					L	A S	Т	
2 SYSTEM	MATIC INVES	TMENT PL	AN DET	TAILS																
	Plan /	Option				\$	SIP Freq	quency a	and Da	ate				SIP	Month / Perpetu					unt Min. dy/Fortnightly/ 2000/- (Qtrly)
Option: Gro	gular				Weekly Fortnig Monthl Quarte	htly 🗌 y 🔲	1 <sup>st</sup>		7 <sup>th</sup> -21 <sup>th</sup>	st [ 2		28 <sup>th</sup>	M M	to	Y Y	or	Perpetual SIF			
*Default																				
	RATION AND										Ale a c'	4			laka b			ila a Al	a allahi d	
This is to confirm the User entity or t NACH/ECS (Debits investment in Mo	that the declaration the bank where I has bank where I has /S  s)/Direct Debits /S  otilal Oswal Mutu	on/instruction nave authorize Standing Instru ual Fund sha	has been ed the debit actions. Au II be made	carefully re t and expre thorization e from my	ead, unde ess my wil to Bank: 1 //our bank	rstood. I/W lingness ar This is to in caccount	e have und authorize form that with your	iderstood ize to mak I/We have r Bank. I/	that I/w e paym registe We aut	re are au ents thro ered for l thorize	ithorized ough pai ECS / NA the repr	to cance ticipation CH (Debi esentativ	el/amend this n in NACH/EC it Clearing) / E ves Motilal C	s mand S/Dire Direct I Dswal	late by app ct Debit/Sta Debit / Stan Mutual Fur	ropriately anding Ins ding instru nd carryin	tructions. I/V uctions facili g this mand	Ve hereby o ty and that date form	confirm adher my/our paym to get it ver	nendment request to rence to the terms of nent towards my/our ified and executed. cheque copy)
First / Sole	Applicant / Gu	uardian / Au	uthorised	d Signato	ory			S		d Appli	cant						Thi	rd Applic	ant	
(To be signed by all ho	nders ii mode oi opera	AUON OI BANK ACC	OUTL IS JOITE	1)																
																				<del>-</del> /
MOTILAI	l Oswal	NAC	H/ ECS	/ Direc	t Debit	Manda	ate Fo	rm [App	olicable	e for Lu	ımpsun	n Additi	onal Purcha	ses a	s well as S	SIP Regis	strations]			
mataur and		UMRN					For Offic	cial Use									D	ate 🔲	D M M	YYYY
Tick (✓)	Sponsor E	Bank Code		For	Official	Use		Utilit	y Code	е				For O1	fficial Use					
Create ✓ Modify	I/We hereby	authorize		M	otilal Osv	wal Mutu	al Fund			То	Debit (	to tick •	√) SB		CA C	c s	B-NRE	SB-NR	0 0th	er
Modify X	 Bank a/	c number																		
		with Bank			Name of	customer	bank			IFSC							Or MICR			
an amount of R																₹				
FREQUENCY	-	Mthly	Qtly	H.Yrl	l <del>y</del>	Yrly [	✓ As &	when p	resent	ted			DEBIT TYPI	E	Fixed A	mount	- 🗸	Maximu	m Amount	
Reference 1													Mob. No	F					7	
Reference 2													Email II							
11010101105 2														<u> </u>						
I agree for the o	debit of manda	te processir	ng charge	es by the	bank wh	nom I am	authoriz	zing to de	ebit m	y accoi	unt as ¡	er late	st schedule	of ch	narges of	the bank				
Period -		V V V	ī] 1.						2.							3.				
From D D To 3 1	1 2 2	0 9 9	]						_ 2.							3.				
	ntil cancelled	0   3   3	This is	to confir	m that th	ie declara	tion has	been ca			ınderst	ood & m	nade by me/	us. I a	am author	_	User entity	/ Corpora	te to debit	my account based
			I Have	e instruction e understo rate or the	od that I	am autho	orized to	cancel/ a	amend debit	I this m	andate	by appı	ropriately co	ommu	ınicating t	he cance	llation/ame	endment r	equest to t	he User entity/
ACKNO	WLEDGMEN	T SLIP (To b	oe filled by	the investor	)					Арр	lication	No.								
Folio No.					Invest	or Name														
Scheme Name	(Motilal	Oswal MO	St Focuse	ed Dynar	nic Equit	ty Fund)	PI	lan					Option	1						
SIP Period From	n D D M	M Y Y	To [	D D M	MY	Υ			Perpe	tual SIP										Stamp & Signature

### SYSTEMATIC INVESTMENT PLAN DETAILS

- The Mandate will be registered under the best suited mode i.e. NACH or ECS or SI at the discretion of its appointed payment Aggregator through whom the mandate will be registered for the SIP debit facility. Unit holder(s) need to provide along with the mandate form an original cancelled cheque (or a copy) with name and account number 4.
- pre-printed of the bank account to be registered for registration of the mandate failing which registration may not be accepted. The Unit holder(s) cheque/ bank account details are subject to third party verification.
- Where the cancelled cheque or a copy of the cheque does not mention the bank account holder's name(s). Investor should provide self-attested bank pass book copy/bank statement / bank letter to substantiate that the first unit holder is one of the joint holder of the bank account. In case of a mismatch, it will be deemed to be a 3rd party payment and rejected except under the following exceptional circumstances.
  - Payment by parents / grand-parents / related person on behalf of a minor in consideration of natural love and affection or as gift regular purchase value is less than or equal to '50,000'- and KYC is completed for the registered Guardian and the person making the payment. However, single subscription value shall not exceed above '50,000'- (including investment through each regular purchase or single SIP instalment). However, this restriction will not to be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that folio. Additional declaration in the prescribed format signed by
  - whose name is registered in the record or induction of in that floor. Output the quardian in the presented or in the presence o declaration in the prescribed format signed by employee and employer is also required along with the application form
- Custodian on behalf of an FII or a Client provided KYC is completed for the investor and custodian. Additional declaration in the prescribed format signed by Custodian and FII/ Client is also required along with the application form.
- Please not that in the event of a minor mismatch between the bank account number mentioned in the application from and as appearing in the cheque leaf submitted, bank account number would be updated based on the cancelled cheque leaf provided the name(s) of the investor/applicant appears
- AUTHORISATION BY BANK ACCOUNT HOLDER(S)
  - a) Please indicate the name of the bank & branch, bank account number.
  - b) If the mode of operation of bank account is joint, all bank account holders would need to sign at the place marked.

    Applications incomplete in any respect are liable to be rejected. AMC/ Service Provider shall have absolute discretion to reject any such Application
- AMC or other service providers shall not be responsible and liable for any damages / compensation for any loss, damage etc. The investor assumes
- the entire risk of using this facility and takes full responsibility.

  DECLARATION & SIGNATURES
- - This section need to be signed by the applicant(s) / unit holder(s) at the places marked as per the mode of holding recorded with us (i.e. "Single", " Anyone or Survivor" or "Joint")

### TERMS AND CONDITIONS FOR ECS (Debit Clearing)

- The cities/banks/ branches in the list may be modified /updated / changed / removed at any time in future entirely at the discretion of Motilal Oswal Mutual Fund without assigning any reasons or prior notice. If any city / bank/ branch is removed, SIP instructions for investors in such city/bank/branch via (ECS) (Debit Clearing) Direct Debit route will be discontinued without prior notice.
  - List of Cities for SIP Auto Debit Facility via ECS (Debit Clearing):

    Agra, Ahmedabad, Aliahabad, Amritsar, Anand, Asansol, Aurangabad, Bangalore, Bardhaman, Baroda, Belgaum, Bhavnagar, Bhilwara, Bhopal, Bhubaneshwar, Bijapur, Bikaner, Calicut, Chandigarh, Chennai, Cochin, Coimbatore, Cuttack, Davangere, Dehradun, Dehli, Dhanbad, Durgapur, Erode, Gadag, Ganglok, Goa, Gorakhpur, Gulbarga, Guwahati, Gwallor, Halida, Hasan, H u b l i i, - Hyderabad, Imphal, Indore, Jabalpur, Jalpur, Jalandhar, Jammu, Jamnagar, Jamshedpur, Jodhpur, Kakinada, Kanpur, Kolikata, Kota, Lucknow, Ludhiana, Mandurai, Mandya, Mangalore, Mumbai, Mysore, Nagpur, Nasik, Neliore, Patna, Pondicherry, Pune, Raichur, Raipur, Rajkot, Ranchi, Salem, Shillong, Shimla, Shimoga, Sholapur, Siliguri, Surat, Tirunelveli, Tirupati, Tiruppur, Trichur, Trichy, Trivandrum, Tumkur, Udaipur, Udipi, Varanasi, Vijaywada, Vizag

- List of Banks for SIP Direct Debit Facility:Allahabad Bank, Axis Bank, Bank of Baroda, Bank of India, Citi Bank, Corporation Bank, Federal Bank, ICICI Bank, IDBI Bank, Indusind Bank, Kotak Mahindra Bank, Punjab National Bank, South Indian Bank, State Bank of India, State Bank of Patiala, UCO Bank, Union Bank of India, United Bank of India
- Applications for SIP Auto Debit (ECS/ Direct Debit) Facility would be accepted only if the bank branch participates in local MICR/ECS clearing.
  In case the investor's bank chooses to cross verify the auto debit mandate with him/ her as the bank's customer, investor would need to promptly act on the same AMC / Service Provider will not be liable for any transaction failures due to rejection of the transaction by investor's bank/ branch or its refusal to register the SIP mandate or any charges that may be levied by the Bank/Branch on investor / applicant.

### INSTRUCTIONS TO FILL THE NACH / ECS / SI MANDATE

- UMRN Code, Sponsor Code, and Utility Code are for official use only. Please do not write anything in these boxes/spaces. The following information has to be mandatorily filled in the Mandates. In case any of these fields are not filled, the mandate is liable for rejection. a) Please tick the Appropriate Account Type and furnish the Bank Account Number from which the SIP installment/s is/are to be
- debited.
- b) Please mention the Bank Name, 11 Digit IFSC code, 9 Digit MICR Code of your Bank in the appropriate boxes provided for the purpose. The MICR code is the number appearing next to the cheque number on the MICR band at the bottom of the cheque. In the absence of these information, Mandate registration is liable to be rejected.
- c) Please mention the maximum amount that can be debited using this mandate. The amount needs to be mentioned both in words as well as numbers.
- d) Please mention your Mobile Number and Email Id on the mandate form.
- e) Please provide the Start and End date for the period which the Mandate should be active. If you do not wish to provide an End date, please tick the check box for 'Until Cancelled'.
- SIGNATURES The mandate needs to be signed by all the account holders in line with the mode of holding recorded with the investor's bank. The Account holder's mes have to be mentioned as per their mode of holding in Account.

### THIRD PARTY PAYMENT DECLARATION FORM



# Motilal Oswal MOSt Focused Dynamic Equity Fund (MOSt Focused Dynamic Equity) (An open ended equity Scheme) New Fund Offer Price: ₹ 10/- Per Unit NFO Opens on: 6<sup>th</sup> September, 2016 NFO Closes on: 20<sup>th</sup> September 2016

Please read the Scheme Information Document / Key Information Memorandum of the Scheme and instructions carefully.

THIRD PARTY PAYMENT DECLARATION FORM should be completed in English and in BLOCK LETTERS only. (Please read the Third Party Payment Rules and Instructions carefully before completing this Form.)

Application No.

FOR OFFICE USE ONLY				
Date of Receipt		Folio No.		Branch Trans. No.
1. BENEFICIAL INVESTOR INFORMATION				
FOLIO NO. (For existing investor)				_ Application No.
NAME OF FIRST/ SOLE APPLICANT (Beneficial Inv	estor)			
Mr. / Ms. / M/s. F   R S T		M I D D L E		LAST
2. THIRD PARTY INFORMATION				
NAME OF THIRD PARTY (Person Making the Paym	ent)			
Mr. / Ms. / M/s. F   L R S T		M I D D L E		LAST
		KYC** (Please ✓) ☐ Attached (	Mandatary for any amou	
		NTC (Flease V)   Attacheu (	<u> wanuatory tor arry arriou</u>	<u>IIIU</u>
#Mandatory for any amount. Please attach PAN F				
NAME OF CONTACT PERSON & DESIGNATION (in	ase of non-Individual Th	ird Party)		
Mr. / Ms. FIRST		M I D D L E		L A S T
Designation				
MAILING ADDRESS (P.O. Box Address may not be	sufficient)			
City	State	Pi	n Code	
CONTACT DETAILS				
	Tel.: Res.	0700-4-	Mobile	
		STD Code	Mobile	
Fax STD Code	Email			
DEL ATIONOLIID OF THIRD DADTV WITH THE DENE	CIAL INIVECTOR IDIagge	(") on applicable 1		
RELATIONSHIP OF THIRD PARTY WITH THE BENEF	CIAL INVESTOR [Please	FII		Employee (a)
Status of the Minor		Client		Employee (s)
Beneficial Investor  Relationship of Third Party Parent		Custodian		Employer
with the Beneficial Investor Grand Parent		SEBI Registration No. of Custodian		Litipioyei
Related Person		Registration Valid Till		
		D D M M Y Y Y		
	(Please specify)			
	payment made on behalf eration of natural love and	I/We declare that the payment is made Client and the source of this payment		FII/I/We declare that the payment is made on behalf of employee(s) under Systematic
affection or as a gift	oration of natural love and	to us by FII/Client.	io ironi fando provided	Investment Plans through Payroll Deductions.
3. THIRD PARTY PAYMENT DETAILS				
Mode of Payment [Please ✓ (/)] Mandatory E	closure(s)*			
	count number and account h	older name of the third party is not pre-prin	nted on the cheque then a co	ppy of the bank passbook /
		ne bank certifying that the third party maint		
	n the issuing Banker stating ed for issue of the instrumei	g the Bank Account Holder's Name and Bar	1K ACCOUNT.	
Banker's Cheque	eu ioi issue oi tile ilistruffiei	II.		
RTGS				
NEFT Copy of the Ir	struction to the Bank stating	the Bank Account Number which has bee	n debited.	
Fund Transfer				
* Motilal Oswal Mutual Fund/ Motilal Oswal Asset Manag Third Party for establishing the identity of the Third Part		erves the right to seek information and /or	r obtain such other additiona	al documents/information from the
Amount <sup>#</sup> in figures	in words			
Cheque/DD/PO/UTR No.		Cheque/DD/P	O/RTGS Date D D M	M Y Y Y
Pay- in Bank A/c No.				
Name of the Bank		-		
Branch		Bank City		
Account Type [Please $\checkmark$ ] $\square$ SAVINGS $\square$ CURRENT	□ NRE □ NRO □	FCNR OTHERS	(please specify)	
# including Demand Draft charges, if any.				

### 4. DECLARATIONS & SIGNATURE/S

### THIRD PARTY DECLARATION

I/We confirm having read and understood the Third Party Payment rules, as given below and hereby agree to be bound by the same.

I/We declare that the information declared herein is true and correct, which Motilal Oswal Mutual Fund is entitled to verify directly or indirectly. I agree to furnish such further information as Motilal Oswal Mutual Fund may require from me/us. I/We agree that, if any such declarations made by me/us are found to be incorrect or incomplete, Motilal Oswal Mutual Fund/Motilal Oswal AMC is not bound to pay any interest or compensation of whatsoever nature on the said payment received from me/us and shall have absolute discretion to reject / not process the Application Form received from the Beneficial Investor(s) and refund the subscription monies.

I/We hereby declare that the amount invested in the Scheme is through legitimate sources only and does not involve and is not designed for the purpose of any contravention or evasion of any Act, Rules, Regulations, Notifications or Directions issued by any regulatory authority in India. I/We will assume personal liability for any claim, loss and/or damage of whatsoever nature that Motilal Oswal Mutual Fund/Motilal Oswal AMC may suffer as a result of accepting the aforesaid payment from me/us towards processing of the transaction in favour of the beneficial investor(s) as detailed in the Application Form.

Applicable to NRIs only:

	•	
	nat I am/We are Non-Resident of Indian N esident External / Ordinary Account/FCI	lationality/Origin and I/We hereby confirm that the funds for subscription have been remitted from abroad through normal banking channels or from funds in NR Account.
Please (✓)	Yes No	
If yes, (✓)	Repatriation basis	
	Non-repatriation basis	Signature of the Third Party

### BENEFICIAL INVESTOR(S) DECLARATION

I/We certify that the information declared herein by the Third Party is true and correct.

I/We acknowledge that Motilal Oswal Mutual Fund reserves the right in its sole discretion to reject/not process the Application Form and refund the payment received from the aforesaid Third Party and the declaration made by the Third Party will apply solely to my/our transaction as the beneficial investor(s) detailed in the Application Form. Motilal Oswal Mutual Fund/ Motilal Oswal AMC will not be liable for any damages or losses or any claims of whatsoever nature arising out of any delay or failure to process this transaction due to occurrences beyond the control of Motilal Oswal Mutual Fund/Motilal Oswal AMC.

Applicable to Guardian receiving funds on behalf of Minor only:

I/We confirm that I/We are the legal guardian of the Minor, registered in folio and have no objection to the funds received towards Subscription of Units in this Scheme on behalf of the minor.

		SIGNATURE/S	
X First / Sole Applicar	nt / Guardian	Second Applicant	Third Applicant

### THIRD PARTY PAYMENT RULES

- 1. In order to enhance compliance with Know your Customer (KYC) norms under the Prevention of Money Laundering Act, 2002 (PMLA) and to mitigate the risks associated with acceptance of third party payments, Association of Mutual Funds of India (AMFI) issued best practice guidelines on "risk mitigation process against third party instruments and other payment modes for mutual fund subscriptions". AMFI has issued the said best practice guidelines requiring mutual funds/asset management companies to ensure that Third-Party payments are not used for mutual fund subscriptions.
- 2. The following words and expressions shall have the meaning specified herein:
  - (a) "Beneficial Investor" is the first named applicant/investor in whose name the application for subscription of Units is applied for with the Mutual Fund.
  - (b) "Third Party" means any person making payment towards subscription of Units in the name of the Beneficial Investor.
  - (c) "Third Party payment" is referred to as a payment made through instruments issued from a bank account other than that of the first named applicant/ investor mentioned in the application form.

### Illustrations

Illustration 1: An Application submitted in joint names of A, B & C alongwith cheque issued from a bank account in names of B, C & Y. This will be considered as Third Party payment.

Illustration 2: An Application submitted in joint names of A, B & C alongwith cheque issued from a bank account in names of C, A & B. This will not be considered as Third Party payment.

Illustration 3: An Application submitted in joint names of A, B & C alongwith cheque issued from a bank account in name of A. This will not be considered as Third Party payment.

- Motilal Oswal Mutual Fund/Motilal Oswal Asset Management Company will not accept subscriptions with Third Party payments except in the following exceptional cases, which is subject to submission of requisite documentation/ declarations:
  - (i) Payment by Parents / Grand-Parents / Related Persons\* on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding ₹ 50,000/-each regular Purchase or per SIP installment.
  - (ii) Payment by Employer on behalf of employee(s) under Systematic Investment Plan (SIP) Payroll deductions.
  - (iii) Custodian on behalf of an FII or a Client.
  - $^{\ast}$  'Related Person' means any person investing on behalf of a minor in consideration of natural love and affection or as a gift.
- Applications submitted through the above mentioned 'exceptional cases' are required to comply
  with the following, without which applications for subscriptions for units will be rejected / not
  processed/refunded.
  - Mandatory KYC for all investors (guardian in case of minor) and the person making the payment i.e. third party.
  - (ii) Submission of a complete and valid 'Third Party Payment Declaration Form' from the investors (guardian in case of minor) and the person making the payment i.e. third party.
- Investor(s) are requested to note that any application for subscription of Units of the Scheme(s) of Motilal Oswal Mutual Fund accompanied with Third Party payment other than the above mentioned exceptional cases as described in Rule (2b) above is liable for rejection without any recourse to Third Party or the applicant investor(s).

The above mentioned Third Party Payment Rules are subject to change from time to time. Please contact any of the Investor Service Centres of Motilal Oswal AMC or visit our website for any further information or updates on the same.

# **NEW FUND OFFER ASBA APPLICATION FORM**

MOTILAL OSWAL Mutual Fund

Motilal Oswal MOSt Focused Dynamic Equity Fund (MOSt Focused Dynamic Equity)

(An open ended equity Scheme) New Fund Offer Price: ₹ 10/- Per Unit

NFO Opens on: 6<sup>th</sup> September, 2016 NFO Closes on: 20<sup>th</sup> September 2016

Please read the Scheme Information Document / Key Information Memorandum of the Scheme and instructions carefully.

DISTRIBUTOR INFORMAT	TON		FOR OFFICE USE ON	ILY	Application No.
Distributor ARN / RIA#	Sub Broker Code	Employee Code (E-UIN)	SCSB	SCSB IFS	Syndicate Member Code
ARN/RIA	ARN/RIA		Name & Code	e 11 digit Cod	le Name & Code
advice by the employee/relat	ionship manager/sales person o		standing the advice of in-a		y" transaction without any interaction or by the employee/relationship manager/
		JGH DISTRIBUTORS ONLY (F	Please 🗸 any one of the	ne below)	(Refer Instruction No. 11)
In case the purchase/ subscription amount and pays	able to the Distributor. Units will	the Distributor)	(Rs. 100 d ed in to receive Transaction count invested.		
Name of Sole/ 1st Applicant					
F I R S	Т	M I D	D L E		L A S T
Name of 2nd Applicant					
F I R S	Т	M I D	D L E		L A S T
Name of 3rd Applicant					
F I R S	Т	M I D	D L E		L A S T
Name of Guardian/ contact Perso	n				
F I R S	T	M I D	D L E		L A S T
Category (Please ✓) ☐ Retail In		Institutional Investor(s)			
PAN /PEKRN**		nd applicant	<u>                                     </u>	3rd applicant	
** Please mention PAN/PEKRN(PAN	_ 0 _ ,		l		
DEPOSITORY ACCOUNT D		,			
Depository Name (Please 🗸		epository Ltd.   Central Dep	ository Services (India)		
Depository Participant Name				DP-ID	
Beneficiary Account Numbe					
	lease √ where applicable)				
Plan ☐ Regular or ☐ Direct *Default	MOSt Focused Dynamic Equity Fu  * Option ☐ Growth* or	nd □ Dividend Payout □ Quart	erly   Annually*	Div Reinvestment* 🗌 Quar	terly   Annually*
DETAILS OF BANK ACCOU	INT FOR BLOCKING OF FUN	ID			
Bank Account Number			Bank Name		
Branch Name where accour					
Total Amount to be blocked				f (in words)	Lair NDE /FOND accounts
* Minimum ₹5000/- and mu UNDERTAKING BY ASBA	'	A	tt.: NRI Investors : Paym	ent should be made through t	neir NRE/FCNR accounts.
I/We hereby undertake that I/We accordance with ASBA process process from the strength of the extent mentioned a Motilal Oswal Asset management (Agent to issue instructions to the Star In case the amount available in the Account No. or PAN furnished by melosses, if any. All future communications are communicated.	e am/are an ASBA investor as per the byided in the SEBI Regulations and as bove in the "SCSB/ ASBA Account deta co. Ltd. (MOAMC), on receipt of instruct SSB to remove the block on the funds i bank account specific in the application laws in the application is incorrect or in ation in connection with NFO should be	disclosed in this application, I/We auth ails" or unblocking of funds in the bank ions from the Registrar and Transfer Ag n the Bank Account specific in the appli- on is insufficient for amount equivalent complete of not matching with the depc	norize(a) the SCSB to all neces account maintained with the S ent after the allotment of the UI cation, upon allotment of Units to the application money towa sistory record, the application s	ssary acts including blocking of applic iCSB specific in this application form, nits entitling me/su to receive Units on and to transfer the requisite money to ard the Subscription of Units, the SCB shall be rejected and the MOAMC/ Mot	BI Regulations') as amended from time to time. 2) I cation money toward the Subscription of Units of the transfer of funds to the Bank Account of the Scheme such transfer of funds, etc. (b) Registrar and Transfer the Scheme's account / Bank Account of MOAMC. 3 shall reject the application. 4) If the DP ID, Beneficiar lial Oswal Mutual Fund or SCSBs shall not be liable fromber, ASBA Application Number, Depository Account
Signature of the Applicant(s	)			Date D	D M M Y Y Y Y
Sole /1st Applica		2nd Applio	cant	3rd A	Applicant
				Jiur	4-1
, , ,	(to be signed as per holding p	· · · · · · · · · · · · · · · · · · ·	Doub Darriet	0	s an In Danis Day and
Sole /1st Account Holde		2nd Account Holder as In			as In Bank Records
MOTILAL OSWAL		ACKNOWLEDGMENT			Application No.
Plan □ Regular or □ Direct *Default Received from Mr./Ms./Mrs	s./ M/s	☐ Dividend Payout ☐ Quarte ☐ Annua	□ DIV Reinvestmen	t* Quarterly Annually*	Date D D M M Y Y Y Y
SCSB Account details :					
		В	ranch Name		Acknowledgement Stamp & Date
Total Amount to be Blocked:	₹ (in figures)	₹ (in words)			Acknowledgement Stamp & Date

### ASBA Forms should be submitted only with an authorized branch of designated SCBs. Not to be submitted at any offces of Motilal Oswal Mutual Fund or its Registrar, Karvy

### IMPORTANT INFORMATION & INSTRUCTIONS FOR ASBA MUTUAL FUND INVESTORS

Background: In its continuing endeayour to make the existing public is sue process more efficient. SEBI introduced a supplementary process of applying in public issues, viz : the "Applications Supported by Blocked Amount" (ASBA)" process. Accordingly, Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements). Regulations, 2009, as amended have been amended for ASBA process. The salient features of circular no. SEBI/CFD/DIL/ASBA/1/2009/30/12 dated December 30, 2009 available on SEBI website for "Additional mode of payment through Applications Supported by Blocked Amount (hereinafter referred to as "ASBA") are mentioned below for understanding the ASBA process:

- 1. Meaning of ASBA: ASBA is an application for subscribing to a New Fund Offer Application FORM (NFO), containing an ion to block the application money in a bank account
- 2. Self Certifed Syndicate Bank (SCSB): SCSB is a banker to an issue registered with the SEBI which offers the facility of applying through the ASBA process. The list of SCSBs will be displayed by SEBI on its website at www.sebi.gov. in from time to time. ASBAs can be accepted only by SCSBs, whose names appear in the list of SCSBs displayed on SEBI"s website. There are 57 Banks that have been recognised as SCSBs. Investors maintaining their accounts in of any of these Banks may approach one of designated branches of these SCSBs for availing this facility. Further it may be noted that from time to time new banks r e g i s t e r themselves as SCSBs who become eligible to provide these services and also the exist ing SCSBs designate additional branches that also provide this facility. An updated list of all the registered SCSBs, their controlling branches, contact details and details of their contact persons, a list of their designated branches which are providing such services is available on the website of SEBI at the address http://www.sebi.gov.in. Further these details are also available on the websites of the Stock Exchanges at http://www.bseindia.com.and.http://www.nseindia.com.Alternatively, investors may alsocontact the AMC, R & TA for information about the SCSBs or the ASBA process. These SCSBs are deemed to have entered into an agreement with the Issuer and shall be about the SUSBs of the ASBA process. IneseSUSBs are deemed to have entered into an agreement with the issuer and shall be required to offer the ASBA facility to all its account holders for all issues to which ASBA process is applicable. A SCSB shall identify its Designated Branches (DBs) at which an ASBA bidder shall submit ASBA and shall also identify the Controlling B r a n c h (CB), which shall act as a coordinating branch for the Registrar to the Issue, Stock Exchanges and Merchant Bankers. The SCSB, its DBs and CB shall continue to act as such, for all issues to which ASBA process is applicable. The SCSB may identify new DBs for the purpose of ASBA process and intimate details of the same to SEBI, after which SEBI will add the DB to the list of SCSBs are interested with the ASBA process and intimate details of the same to SEBI, after which SEBI will add the DB to the list of SCSBs. maintained by it. The SCSB shall communicate the following details to Stock Exchanges for making it available on their respective websites. These details shall also be made available by the SCSB on its website: (i) Name and address of the SCSB (ii) Addresses of DBs and CB and other details such as telephone number, fax number and email ids. (iii) Name and contact details of a nodal off cer at a senior level from the CB.
- 3. Eligibility of Investors: An Investor shall be eligible to apply through ASBA process, if he/she: (i) is a "Resident Retail Individual Investor, Non Institutional Investor, OIBs, Eligible NRIs applying on non-repatriation basis, Eligible NrIs applying on repatriation basis i.e. any investor, (ii) is applying through blocking of funds in a bank account with the SCSB; Such investors are hereinafter eferred as" ASRA Investors
- 4. ASBA Facility in Brief: Investor shall submit his Bid through an ASBA cum Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA investor or bank account utilised by the ASBA Investor ("ASBA Account") is maintained. The SCSB shall block an amount equal to the NFO application Amount in the bank account specified in the

ASBA cum Application Form, physical or electronic, on the basis of an authorisation to this effect given by the account holder at the time of submitting the Application. The Bild Amount shall remain blocked in the aforesaid ASBA Account until the Allotment in the New fund. Offer and consequent transfer of the Application Amount against the allocated Units to the Issuer's account designated for this purpose, or until withdrawal/failure of the Offer or until withdrawal/rejection of the ASBA Application, as the case may be. The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchanges, Once the Allotment is finalised the R&TA to the NFO shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Bidders to the AMC account designated for this purpose. In case of withdrawal/Rejection of the Offer, the R&TA to the Offer shall notify the SCSBs to unblock the blocked amount of the ASBA Bidders within one day from the day of receipt of such notification.

5. Obligations of the AMC: AMC shall ensure that adequate arrangements are made by the R&TA for the NFO to obtain information

about all ASBAs and to treat these applications similar to non-ASBA applications while allotment of Units, as per the procedure specifed in the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regu-lations, 2009.1n vestors are requested to check with their respective banks about the availability of the ASBA facility.

### Other Information for ASBA Investors:

In SCBS shall not accept any ASBA after the closing time of acceptance on the last day of the NFO period. 2. SCSB shall give ASBA investors an acknowledgment for the receipt of ASBA.s. SCSB shall not upload any ASBA in the electronic system of the Stock Exchange(s) unless (i) it has received the ASBA in a physical or electronic form; and (ii) if has blocked the application money in the bank account specified in the ASBA or has systems to ensure that Electronic ASBAs are a c c p p t ed in the system only after blocking of application money in the relevant bank account opened with it. 4. SCSB shall ensure that complaints of ASBA investors arising out of errors or delay in capturing of data, blocking or unblocking of bank accounts, etc. are satisfactorily redressed. 5.SCSB shall be liable for all its omissions and commissions in discharging responsibilities in the ASBA process. 6. R&TA to the NFO shall act as a nodal agency for redressing complaints of ASBA and non-ASBA investors, including providing guidance to ASBA investors regarding approaching the SCSB concerned.

Grounds for rejection of ASBA applications

SBA application forms can be rejected by the AMC/Registrar/SCSBs, on the following technical grounds

1. Applications by persons not competent to contract under the Indian Contract Act, 872, including but not limited In Applications by persons not complete in contract under the indicat not a 72, including but not limited to infinite in insane persons etc. 2. Mode of ASBA Le electronic ASBA, not selected or ticked.3 ASBA Application Form without the stamp of the SCSB. 4. Application by any person outside India if not in compliance with applicable foreign and Indian laws. 5. Bank account details not given/incorrect details given. 6. Duly certified Power of Attorney, if applicable, not submitted alongwith the ASBA application form. 7. No corresponding records available with the Depositories matching the parameters namely (a) Names of the ASBA applicants (including the order of names of joint holders) (b) DP ID (c) Beneficiary account number or any other relevant details pertaining to the Depository Account. 8. Insufficient funds in the investor's account. 9.4 p.p. i c a t i o n acconsted by SCSB and not unloaded on Joint the SCSB and not in unloaded on Joint the SCSB and not all Middle Journal Muttal Europe Kennick Kennick. accepted by SCSB and not uploaded on/with the Exchange /Registrar, 10. Motifal Oswal Mutual Fund or its Registrar, Karvy shall not be liable for any negligence or mistake committed by the SCSBs

### **FATCA& CRS Instructions**

### **FATCA Instructions & Definitions Individual**

### FATCA & CRS TERMS & CONDITIONS

Note: The Guidance Note/notification issued by the CBDT shall prevail in respect to interpretation of the terms specified in the form) Details under FATCA & CRS: The Central Board of Direct Taxes has notified Rules 114F to 114H, as part of the Income- tax Rules, 1962, which Rules require Indian financial institutions such as the Bank to seek additional personal, tax and beneficial owner information and certain certifications and documentation from all our account holders. In relevant cases, information will have to be reported to tax authorities / appointed agencies.

Should there be any change in any information provided by you, please ensure you advise us promptly, i.e., within 30 days. Please note that you may receive more than one request for information if you have multiple relationships with Motilal Oswal Mutual Fund or its group entities. Therefore, it is important that you respond to our request, even if you believe you have already supplied any previously requested

### **FATCA & CRS INSTRUCTIONS**

If you have any questions about your tax residency, please contact your tax advisor. If you are a US citizen or resident or green card holder  $please\ include\ United\ States\ in\ the\ foreign\ country\ information\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ along\ with\ your\ US\ Tax\ Identification\ Number\ please\ field\ please\ field\ please\ field\ please\ field\ please\ please\$ 

It is mandatory to supply a TIN or functional equivalent if the country in which you are tax resident issues such identifiers. If no TIN is yet available or has not yet been issued, please provide an explanation and attach this to the form.

In case customer has the following Indicia pertaining to a foreign country and yet declares self to be non-tax resident in the respective country, customer to provide relevant Curing Documents as mentioned below

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FATCA & CRS Indicia observed (ticked)	Documentation required for Cure of FATCA/ CRS Indicia
U.S. place of birth	1. Self-certification that the account holder is neither a citizen of United States of America nor a resident for tax purposes;
	2. Non-US passport or any non-US government issued document evidencing nationality or citizenship (refer list below); and
	3. Any one of the following documents:
	Certified Copy of "Certificate of Loss of Nationality
	or Reasonable explanation of why the customer does not have such a certificate despite renouncing US citizenship;
	or Reason the customer did not obtain U.S. citizenship at birth
Residence/mailing address in a country other than India	1. Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and
	2. Documentary evidence (refer list below)
Telephone number in a country other than India	If no Indian telephone number is provided:
	1.Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and
	2. Documentary evidence (refer list below)
	If Indian telephone number is provided along with a foreign country telephone number:
	1.Self-certification that the account holder is neither a citizen of United States of America nor a tax resident for tax purposes of any country other than India; OR
	2. Documentary evidence (refer list below)

List of acceptable documentary evidence needed to establish the residence(s) for tax purposes

- 1. Certificate of residence issued by an authorized government body\*
- $2. \ Valid \ identification \ issued \ by \ an \ authorized \ government \ body * (e.g. \ Passport, \ National \ identity \ card, \ etc.)$
- \*Government or agency thereof or a municipality of the country or territory in which the payee claims to be a resident.

### FATCA Instructions & Definitions Non-Individual

(Note: The Guidance Note/notification issued by the CBDT shall prevall in respect to interpretation of the terms specified in the form)

- 1 (i) Financial Institution (FI) The term FI means any financial institution that is a Depository Institution, Custodial Institution, Investment Entity or Specified Insurance company, as defined.
  - (ii) Depository institution: is an entity that accepts deposits in the ordinary course of banking or similar business
  - (iii) Custodial institution is an entity that holds as a substantial portion of its business, holds financial assets for the account of others and where it's income attributable to holding financial assets and related financial services equals or exceeds 20 percent of the entity's gross income during the shorter of:
    - (I) The three financial years preceding the year in which determination is made; or
  - (ii) The period during which the entity has been in existence, whichever is less
- (iv) Investment entity is any entity:
  - (a) That primarily conducts a business or operates for or on behalf of a customer for any of the following activities or operations for or on behalf of a customer
    - (i) Trading in money market instruments (cheques, bills, certificates of deposit, derivatives, etc.); foreign exchange; exchange, interest rate and index instruments; transferable securities; or commodity futures trading; or Individual and collective portfolio management: or
  - (iii) Investing, administering or managing funds, money or financial asset or money on behalf of other persons
- The gross income of which is primarily attributable to investing, reinvesting, or trading in financial assets, if the entity is managed by another entity that is a depository institution, a custodial institution, a specified insurance company, or an investment entity described above. An entity is treated as primarily conducting as a business one or more of the 3 activities described above, or an entity's gross income is primarily attributable to investing, reinvesting, or trading in financial assets of the entity's gross income attributable to the relevant activities equals or exceeds 50 percent of the entity's gross income during the shorter of:
  - (i) The three-year period ending on 31 March of the year preceding the year in which the determination is made; or
  - (ii) The period during which the entity has been in existence. The term "Investment Entity" does not include an entity that is an active non-financial entity as per codes 04, 05 and 06 and 07- refer point 2c.)
- (v) Specified Insurance Company: Entity that is an insurance company (or the holding company of an insurance company) that issues,

- or is obligated to make payments with respect to, a Cash Value Insurance Contract or an Annuity Contract.
- (vi) F1 not required to apply for GIIN: Refer Rule 114F(5) of Income Tax Rules, 1962 for the conditions to be satisifed as "non-reporting financial institution and Guidance issued by CBDT in this regard.

### A. Reasons why FI not required to apply for GIIN

Code	Sub-category
01	Governmental Entity, International Organization, or Central Bank
02	Treaty Qualified Retirement Fund; a Broad Participation Retirement Fund; a Narrow Participation Retirement Fund; or a Pension Fund of a Governmental Entity, International Organization or Central Bank
03	Non-public fund of the armed forces, an employees state insurance fund, a gratuity fund or provident fund
04	Entity is an Indian FI soley because it is an investment enity
05	Qualified credit card issuer
06	Investment Advisors, Investment Managers & Executing Brokers
07	Exempt collective investment vehicle
08	Trust
09	Non-registering local banks
10.	FFI with only Low-Value Accounts
11.	Sponsored investment entity and controlled foreign corporation
12.	Sponsored, Closely Held Investment Vehicle

### FATCA Instructions & Definitions Non-Individual

(Note: The Guidance Note/notification issued by the CBDT shall prevall in respect to interpretation of the terms specified in the form)

### Active Non-financial entity (NFE) - Foreign entity that is not a financial institution: (any one of the following): Refer Explanation (A) to 114F(6) of income Tax Reule, 1962 for details.

Code	Sub-category
01	Less than 50 percent of the NFE's gross income for the preceding financial year is passive income and less than 50 percent of the assets held by the NFE during the preceding financial year are assets that produce or are held for the production of passive income;
02	The stock of the entity is regularly traded on an established securities market or the non-financial entity is a related entity of an entity, the stock of which is regularly traded on an established securities market.
03	The NFE is a Governmental Entity, an International Organization, a Central Bank , or an entity wholly owned by one or more of the foregoing;
04	Substantially all of the activities of the NFE consist of holding (in whole or in part) the outstanding stock of, or providing financing and services to, one or more subsidiaries that engage in trades or businesses other than the business of a Financial Institution, except that an entity shall not qualify for this status if the entity functions as an investment fund, such as a private equity fund, venture capital fund, leveraged buyout fund, or any investment vehicle whose purpose is to acquire or fund companies and then hold interests in those companies as capital assets for investment purposes;
05	The NFE is not yet operating a business and has no prior operating history, but is investing capital into assets with the intent to operate a business other than that of a Financial Institution, provided that the NFE shall not qualify for this exception after the date that is 24 months after the date of the initial organization of the NFE;
06	The NFE was not a Financial Institution in the past five years, and is in the process of liquidating its assets or is reorganizing with the intent to continue or recommence operations in a business other than that of a Financial Institution;
07	The NFE primarily engages in financing and hedging transactions with, or for, Related Entities that are not Financial Institutions, and does not provide financing or hedging services to any Entity that is not a Related Entity, provided that the group of any such Related Entities is primarily engaged in a business other than that of a Financial Institution;
08	Any NFE that fulfills all of the following requirements:
	<ul> <li>It is established and operated in India exclusively for religious, charitable, scientific, artistic, cultural, athletic, or educational purposes; or it is established and operated in India and it is a professional organization, business league, chamber of commerce, labor organization, agricultural or horticultural organization, civic league or an organization operated exclusively for the promotion of social welfare;</li> </ul>
	• It is exempt from income tax in India;
	• It has no shareholders or members who have a proprietary or beneficial interest in its income or assets;
	The applicable laws of the NFE's country or territory of residence or the NFE's formation documents do not permit any income or assets of the NFE to be distributed to, or applied for the benefit of, a private person or non-charitable Entity other than pursuant to the conduct of the NFE's charitable activities, or as payment of reasonable compensation for services rendered, or as payment representing the fair market value of property which the NFE has purchased; and The applicable laws of the NFE's country or territory of residence or the NFE's formation documents require that, upon the NFE's liquidation or dissolution, all of its assets be distributed to a governmental entity or other non-profit organization, or escheat to the government of the NFE's country or territory of residence or any political subdivision thereof.
	Explanation For the purpose of this sub-clause, the following shall be treated as fulfilling the criteria provided in the said sub-clause, namely:-
	(i) an Investor Protection Fund referred to in clause (23EA);
	(ii) a Credit Guarantee Fund Trust for Small Industries referred to in clause 23EB; and
	(iii) an Investor Protection Fund referred to in clause (23EC), of section 10 of the Act;

### 3. Other definitions: (i) Related entity

### value in an entity.

An entity is a 'related entity' of another entity if either entity controls the other entity, or the two entities are under common control for this purpose, control includes direct or indirect ownership of more than 50% of the votes and

### (ii) Passive NFE

The term passive NFE means

- (i) any non-financial entity which is not an active non-financial entity; or
- (ii) an investment entity defined in clause 1 (iv) (b) of these instructions
- (iii) a withholding foreign partnership or withholding foreign trust;
- (iii) Passive income

The term passive income includes income by way of:

- (1) Dividends.
- (2) Interest,
- (3) Income equivalent to interest,
- (4) Rents and royalties, other than rents and royalties derived in the active conduct of a business conducted, at least in part, by employees of the NFE
- (5) Annuities
- (6) The excess of gains over losses from the sale or exchange of financial assets that gives rise to passive income
- (7) The excess of gains over losses from transactions (including futures, forwards, options and similar transactions) in any financial assets.
- (8) The excess of foreign currency gains over foreign currency losses
- (9) Net income from swaps
- (10) Amounts received under cash value insurance contracts

But passive income will not include, in case of a non-financial entity that regularly acts as a dealer in financial assets, any income from any transaction entered into in the ordinary course of such dealer's business as such a dealer

(iv) Controlling persons

Controlling persons are natural persons who exercise control over an entity and includes a beneficial owner under subrule (3) of rule 9 of the Prevention of Money-Laundering (Maintenance Records) Rules, 2005.

In determining the beneficial owner, the procedure specified in the following circular as amended from time to time shall be applied, namely

- (i) DBOD, AML, BC, No.71/14.01.001/2012-13, issued on the 18th January, 2013 by the Reserve Bank of India, or
- (ii) CIR/MIRSD/2/2013, issued on the 24th January, 2013 by the Securities and Exchange Board of India, or
- (iii) IRDA/SOD/GDL/CIR/019/02/2013, issued on the 4th February, 2013 by the Insurance Regulatory and Development Authority.

In the case of trust, the controlling person means the settlor, the trustees, the protector (if any), the beneficiaries or class of beneficiaries, and any other natural person exercising ultimate effective control over the trust, and in the case of a legal arrangement other than a trust, the said expression means the person in equivalent or similar position;(A) Controlling Person Type:

Code	Sub-category:
01	CP of legal person-ownership
02	CP of legal person-other means
03	CP of legal person-senior managing official
04	CP of legal arrangement - trust-settlor
05	CP of legal arrangement - trust-trustee
06	CP of legal arrangement - trust-protector
07	CP of legal arrangement - trust-beneficiary
08	CP of legal arrangement - trust-other
09	CP of legal arrangement - Other-settlor equivalent
10	CP of legal arrangement - Other-trustee equivalent
11	CP of legal arrangement - Other-protector equivalent
12	CP of legal arrangement - Other-beneficiary equivalent
13	CP of legal arrangement - Other-other equivalent
14	Unknown

- (v) Specified U.S. person A U.S person other than the following:
  - (i) a corporation the stock of which is regularly traded on one or more established securities markets;
  - (ii) any corporation that is a member of the same expanded affiliated group, as defined in section 1471(e)(2) of the U.S. Internal Revenue Code, as a corporation described in clause (i);
  - (iii) the United States or any wholly owned agency or instrumentality thereof;
  - (iv) any State of the United States, any U.S. Territory, any political subdivision of any of the foregoing, or any wholly owned agency or instrumentality of any one or more of the foregoing;
  - (v) any organization exempt from taxation under section 501(a) of the U.S. Internal Revenue Code or an individual retirement plan as defined in section 7701(a)(37) of the U.S. Internal Revenue Code;
  - (vi) any bank as defined in section 581 of the U.S. Internal Revenue Code;
  - (vii) any real estate investment trust as defined in section 856 of the U.S. Internal Revenue Code:
  - (viii) any regulated investment company as defined in section 851 of the U.S. Internal Revenue Code or any entity registered with the U.S. Securities and Exchange Commission under the Investment Company Act of 1940 (15 U.S.C. 80a-64);
  - (ix) any common trust fund as defined in section 584(a) of the U.S. Internal Revenue Code
  - (x) any trust that is exempt from tax under section 664 ©) of the U.S. Internal Revenue Code or that is described in section 4947 (a)(1) of the U.S. Internal Revenue Code;
  - (xi) a dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any State:
  - (xii) a broker as defined in section 6045©) of the U.S. Internal Revenue Code; or
  - (xiii) any tax-exempt trust under a plan that is described in section 403(b) or section 457(g) of the U.S. Internal Revenue Code.

### (vi) Direct reporting NFE

A direct reporting NFFE means a NFFE that elects to report information about its direct or indirect substantial U.S. owners to the IRS.

(vii) Exemption code for U.S. persons (Refer 114F(9) of Income Tax Rules, 1962 for details).

Code	Sub-category Sub-category
Α	An organization  exempt  from  tax  under  section  501 (a)  or  any  individual  retirement  plan  as  defined  in  section  7701 (a) (37)
В	The United States or any of its agencies or instrumentalities
С	A  state, the  District  of  Columbia, a  possession  of  the  United  States, or  any  of  their  political  subdivisions  or  instrumental ities  a  possession  of  the  United  States, or  any  of  their  political  subdivisions  or  instrumental ities  a  possession  of  the  United  States, or  any  of  their  political  subdivisions  or  instrumental ities  a  possession  of  the  United  States, or  any  of  their  political  subdivisions  or  instrumental ities  a  possession  of  the  United  States, or  any  of  their  political  subdivisions  or  instrumental  their  political  subdivisions  or  instrumental  the  political
D	A corporation the stock of which is regularly traded on one or more established securities markets, as described in Reg. section $1.1472-1(C)(1)(l)$
Е	A corporation that is a member of the same expanded affiliated group as a corporation described in Reg. section 1.1472-1(c)(1)(l)
F	A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state
G	A real estate investment trust
Н	A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of $1940$
1	A common trust fund as defined in section 584(a)
J	Abank as defined in section 581
K	Abroker
L	A trust exempt from tax under section 664 or described in section 4947(a)(1)
M	A tax exempt trust under a section 403(b) plan or section 457(g) plan